



TOYOTA BOSHOKU CORPORATION

FY 2017

3rd Quarter

Financial Results

ended Dec. 31, 2016

1. FY2017 3rd Quarter Financial Results

2. Financial Forecast for FY2017 (ending Mar. 31, 2017)

1-1) Overview of 3rd Quarter Financial Results

1. Despite increase of production in Asia & Oceania and Europe & Africa, sales decreased due to appreciation of the Yen.
2. Profit increased due to favorable model mix in Asia & Oceania and the Americas.
3. Full year forecast of ordinary income and profit* have been revised upward.

* Profit Attributable to Owners of Parent

1-2) 3rd Quarter Financial Results for FY2017 (ending Mar. 31, 2017)

Overview of Financial Results

(100 million yen)

		FY2016 3Q		FY2017 3Q		Fluctuation	
Net Sales		10,530	100.0%	10,007	100.0%	-522	-5.0%
Operating Income		409	3.9%	528	5.3%	118	29.0%
Ordinary Income		406	3.9%	548	5.5%	141	34.7%
Profit*		224	2.1%	276	2.8%	52	23.2%
Earnings Per Share		120.99 yen		148.96 yen			
Exchange Rate	USD	122 yen		107 yen		15 yen (strong yen)	
	EUR	134 yen		118 yen		16 yen (strong yen)	

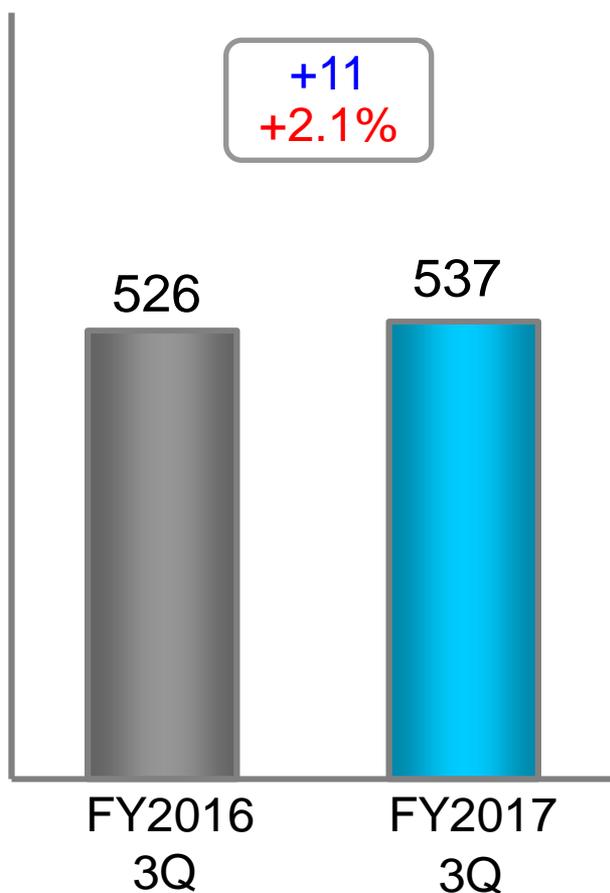
* Profit Attributable to Owners of Parent

1-3) 3rd Quarter Financial Results for FY2017 (ending Mar. 31, 2017) Unit Production by Region

Seat Assembly Production

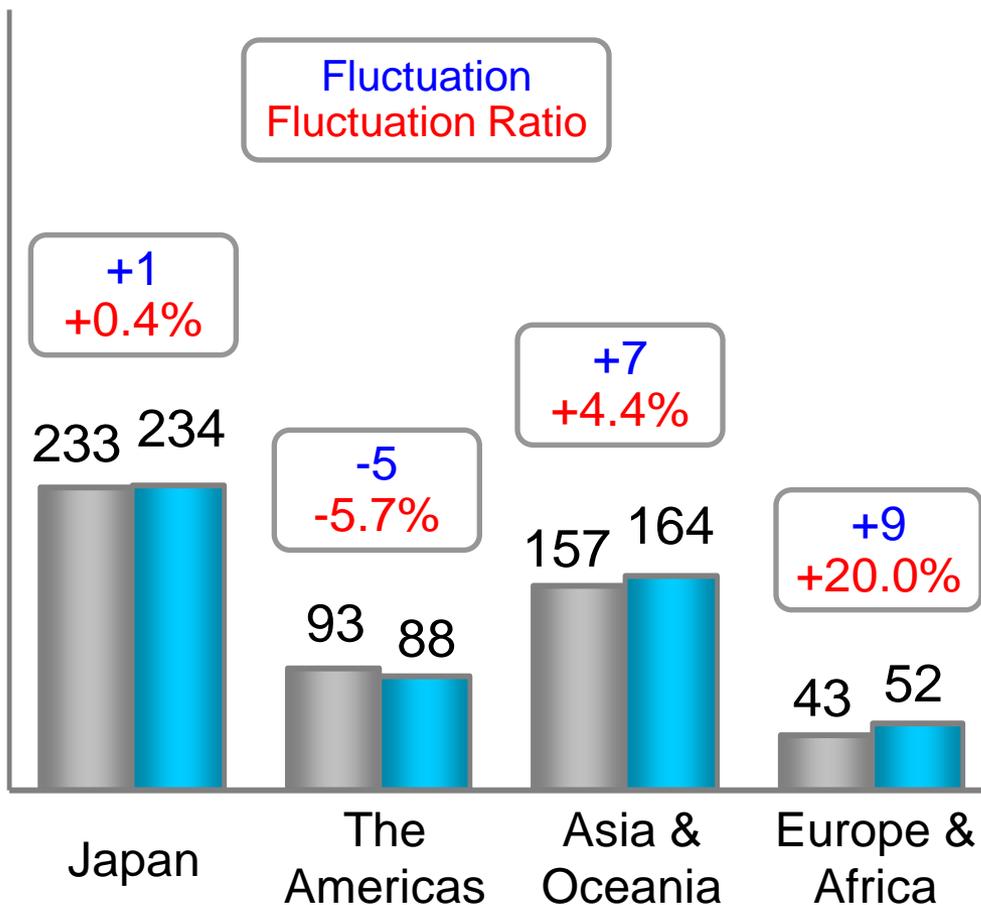
Total

(10,000 Units)



By Region

(10,000 Units)



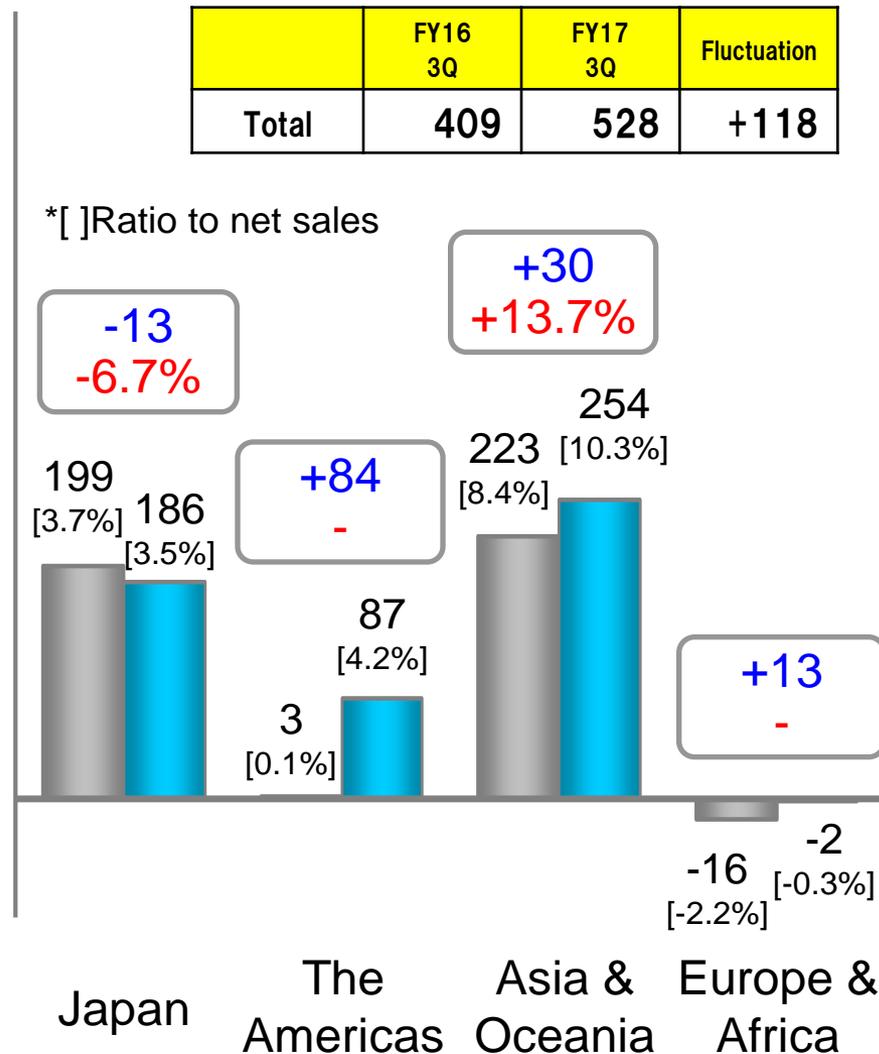
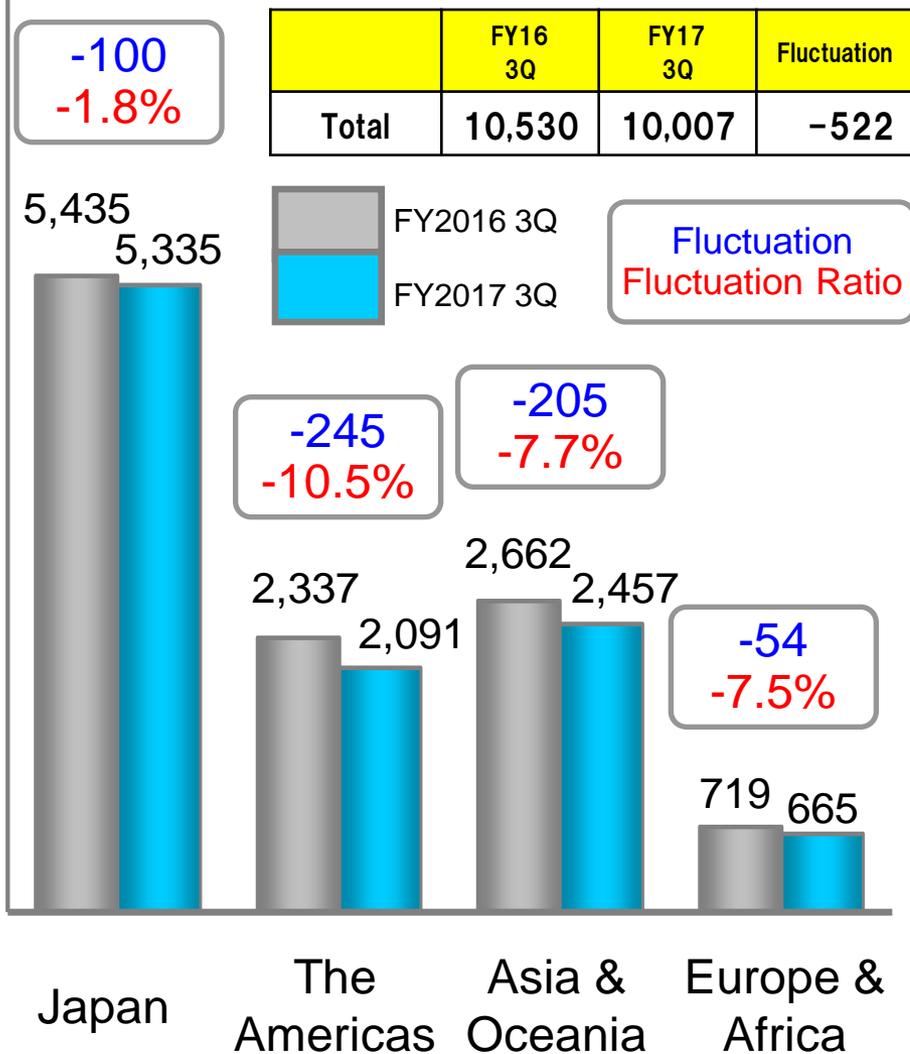
1-4) 3rd Quarter Financial Results for FY2017 (ending Mar. 31, 2017) Net Sales & Operating Income by Region

Net Sales

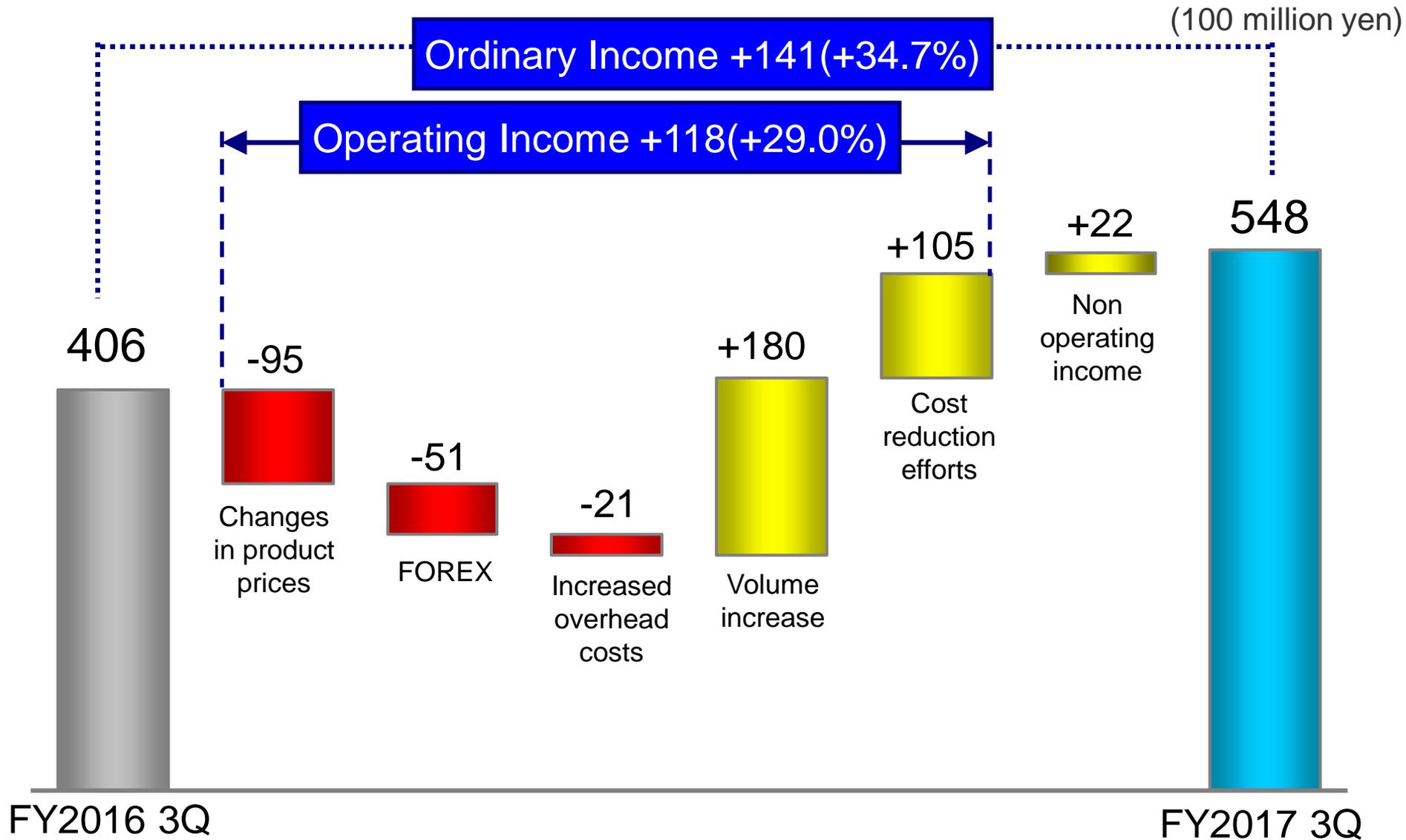
Operating Income

(100 million yen)

(100 million yen)



1-5) 3rd Quarter Financial Results for FY2017 (ending Mar. 31, 2017)



1. FY2017 3rd Quarter Financial Results

2. Financial Forecast for FY2017 (ending Mar. 31, 2017)

2-1) Financial Forecast for FY2017 (ending Mar. 31, 2017)

Financial Forecast for FY2017

(100 million yen)

		FY2017 (Previous)		FY2017 (Revised)		FY2016		Fluctuation	
Net Sales		13,300	100%	13,300	100%	14,157	100%	-857	-6.1%
Operating Income		690	5.2%	690	5.2%	594	4.2%	95	16.0%
Ordinary Income		690	5.2%	710	5.3%	561	4.0%	148	26.4%
Profit*		360	2.7%	400	3.0%	39	0.3%	361	925.6%
Earnings Per Share		193.88 yen		215.42 yen		21.02 yen			
Cash Dividend Per Share		42.00 yen		42.00 yen		30.00 yen			
Exchange Rate	USD	103 yen		107 yen		120 yen		13 yen (strong yen)	
	EUR	114 yen		118 yen		133 yen		15 yen (strong yen)	

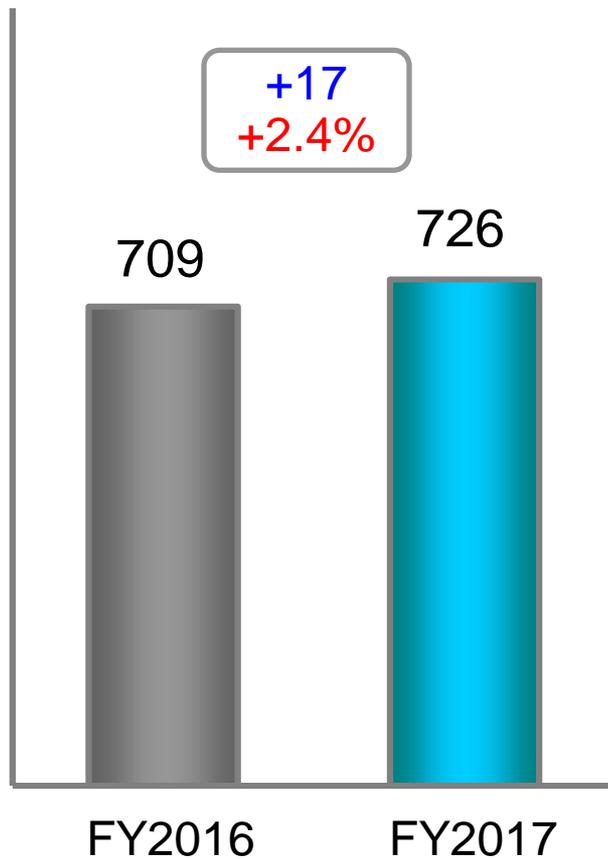
* Profit Attributable to Owners of Parent

2-2) Financial Forecast for FY2017 (ending Mar. 31, 2017) Unit Production by Region

Seat Assembly Production

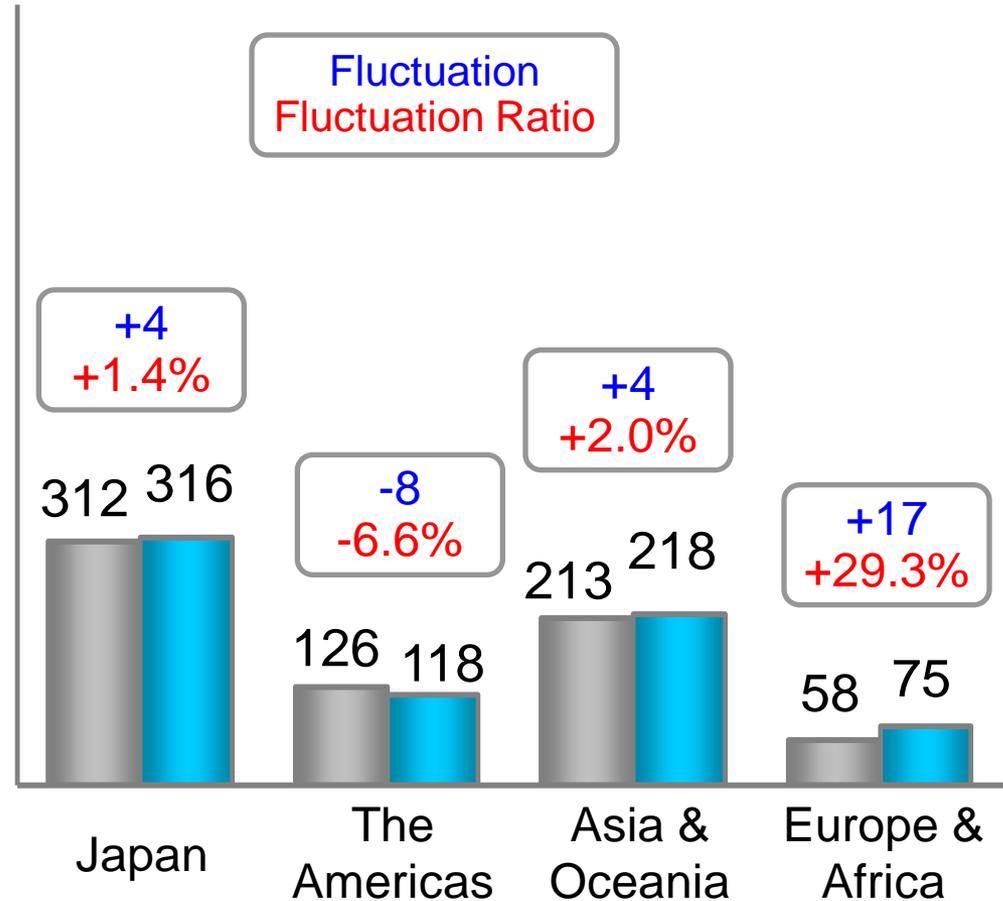
Total

(10,000 Units)



By Region

(10,000 Units)

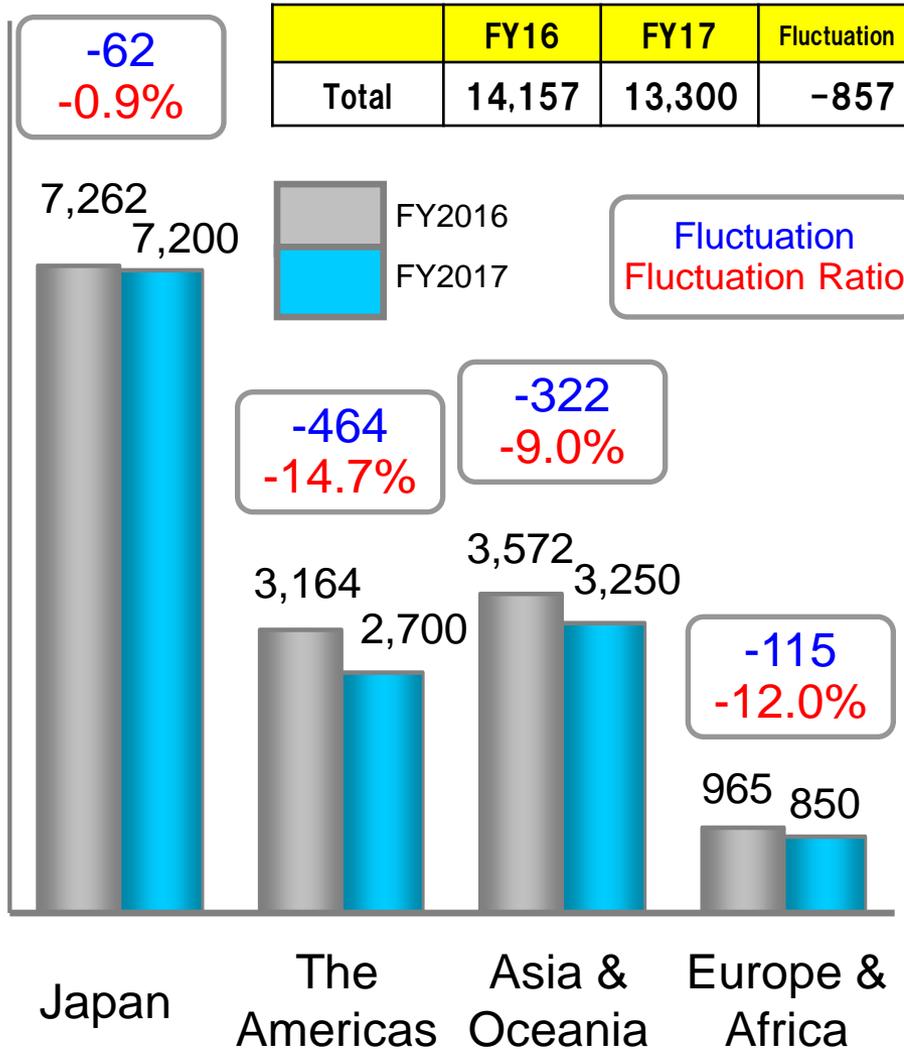


Fluctuation
Fluctuation Ratio

2-3) Financial Forecast for FY2017 (ending Mar. 31, 2017) Net Sales & Operating Income by Region

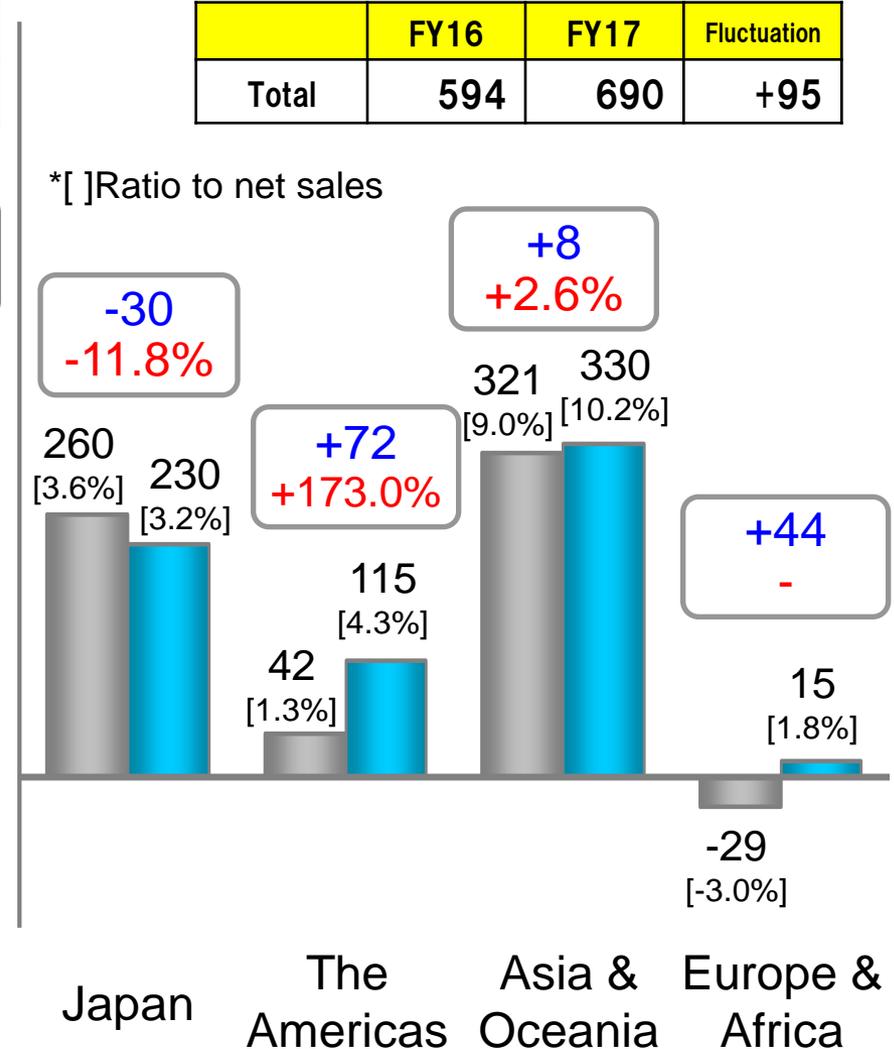
Net Sales

(100 million yen)



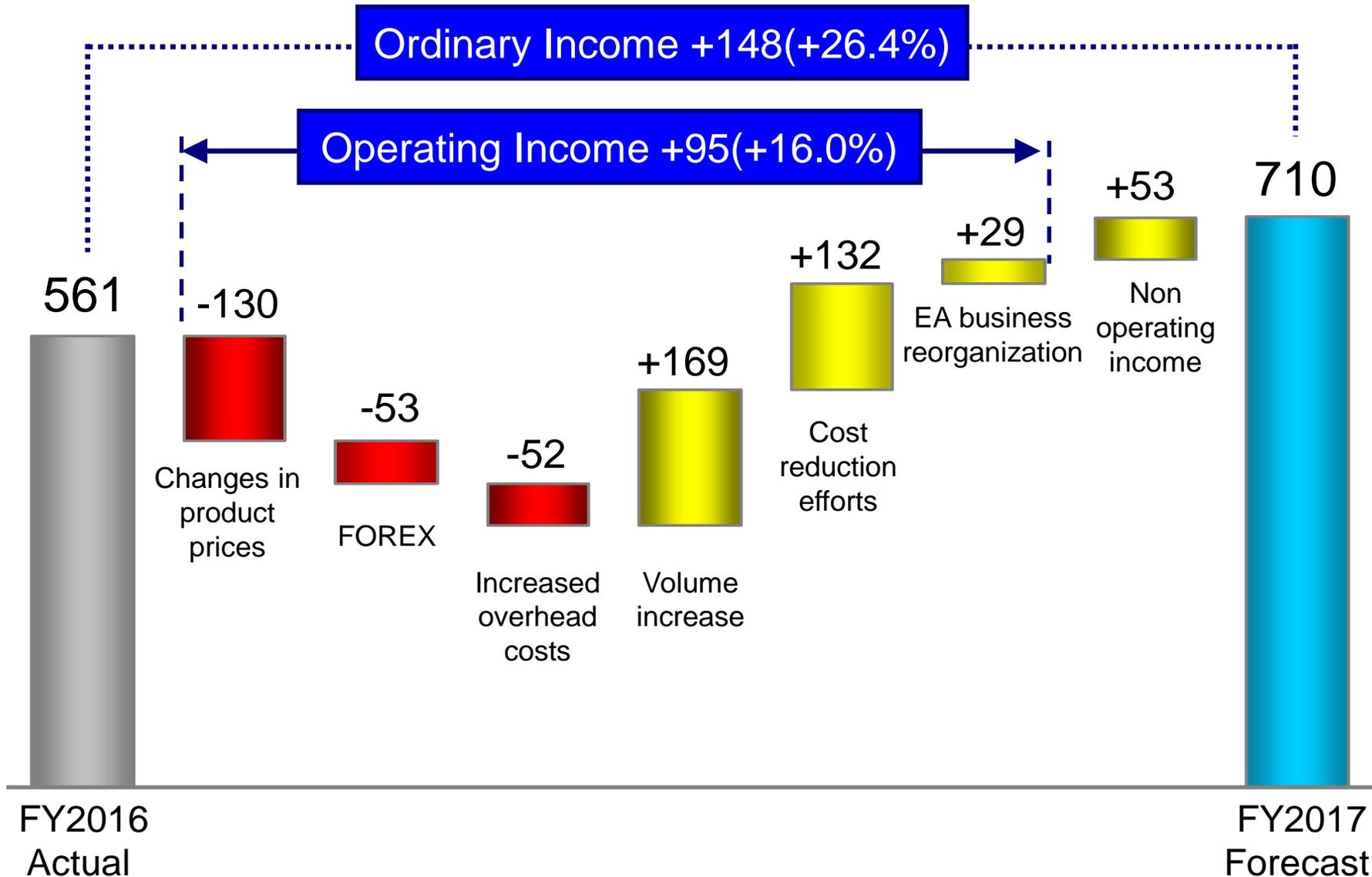
Operating Income

(100 million yen)



2-4) Financial Forecast for FY2017 (ending Mar. 31, 2017) Ordinary Income Increase & Decrease Analysis

(100 million yen)





Disclaimer

This report contains forecasts and expectations that relate to future plans and strategies in addition to the expected financial results of the Toyota Boshoku Corporation and the Toyota Boshoku group.

Within are estimates based on assumptions and opinions that have been formed by the company from the information available at the time of writing.

They involve risks and uncertainties.

Accordingly, actual results may differ from the company's forecasts.