

FY 2017

**1st Quarter
Financial Results**

ended June 30, 2016

1. FY2017 1st Quarter Financial Results
2. Financial Forecast for 1st Half of FY2017
3. Financial Forecast for FY2017

1-1) Overview of 1st Quarter Financial Results

1. Despite increase of production in Asia & Oceania, sales decrease due to effects of foreign exchange rate.
2. Profit increase in the Americas due to favorable model mix in addition to higher profit in Asia & Oceania.
3. Both first half and full year forecast of operating income have been revised upward.

1-2) 1st Quarter Financial Results for FY 2017

Overview of Financial Results

(100 million yen)

		FY2016 1Q		FY2017 1Q		Fluctuation	
Net Sales		3,336	100.0%	3,247	100.0%	-89	-2.7%
Operating Income		124	3.7%	159	4.9%	34	28.0%
Ordinary Income		141	4.2%	171	5.3%	30	21.8%
Profit*		90	2.7%	84	2.6%	-6	-6.7%
Earning Per Share		48.70 yen		45.37 yen			
Exchange Rate	US\$	121 yen		108 yen		13 yen (strong yen)	
	Euro	134 yen		122 yen		12 yen (strong yen)	

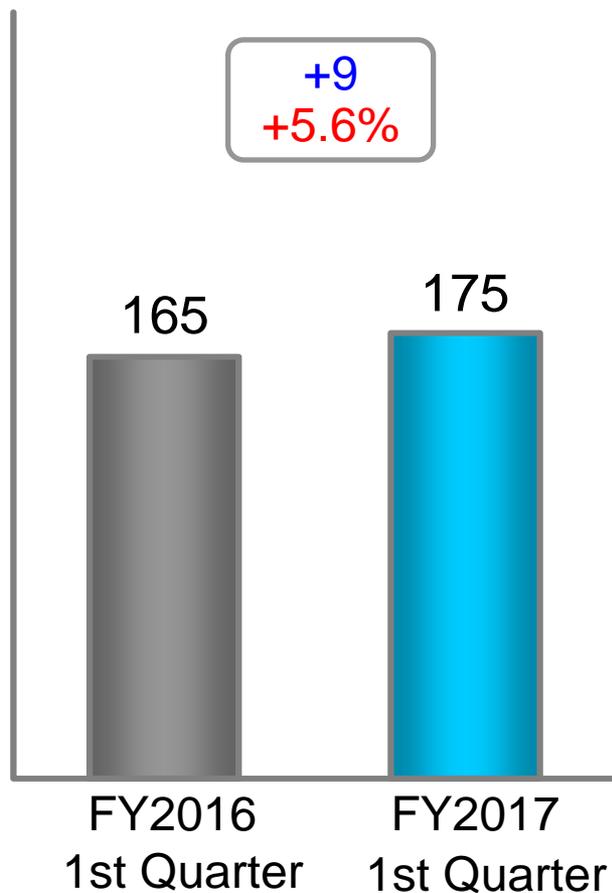
* Profit attributable to owners of parent

1-3) 1st Quarter Financial Results for FY 2017 Unit Production by Region

Seat Assembly Production

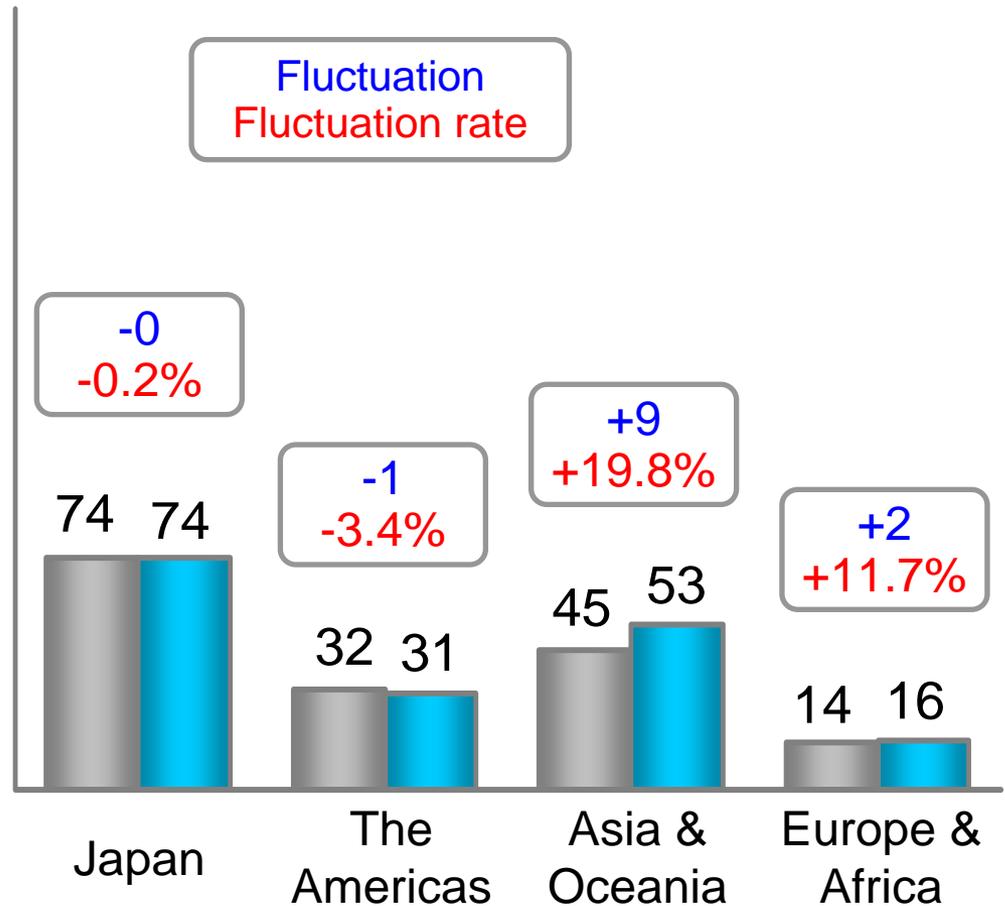
Total

(10,000 Units)



By Region

(10,000 Units)



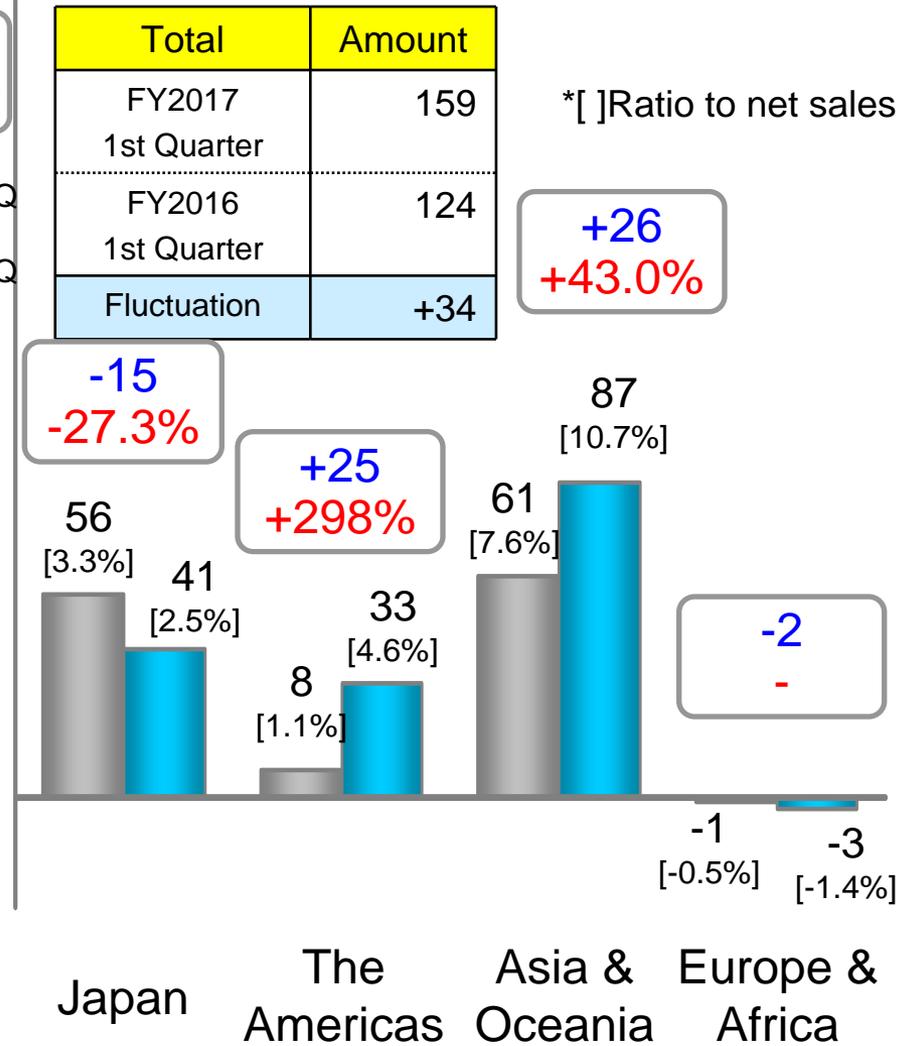
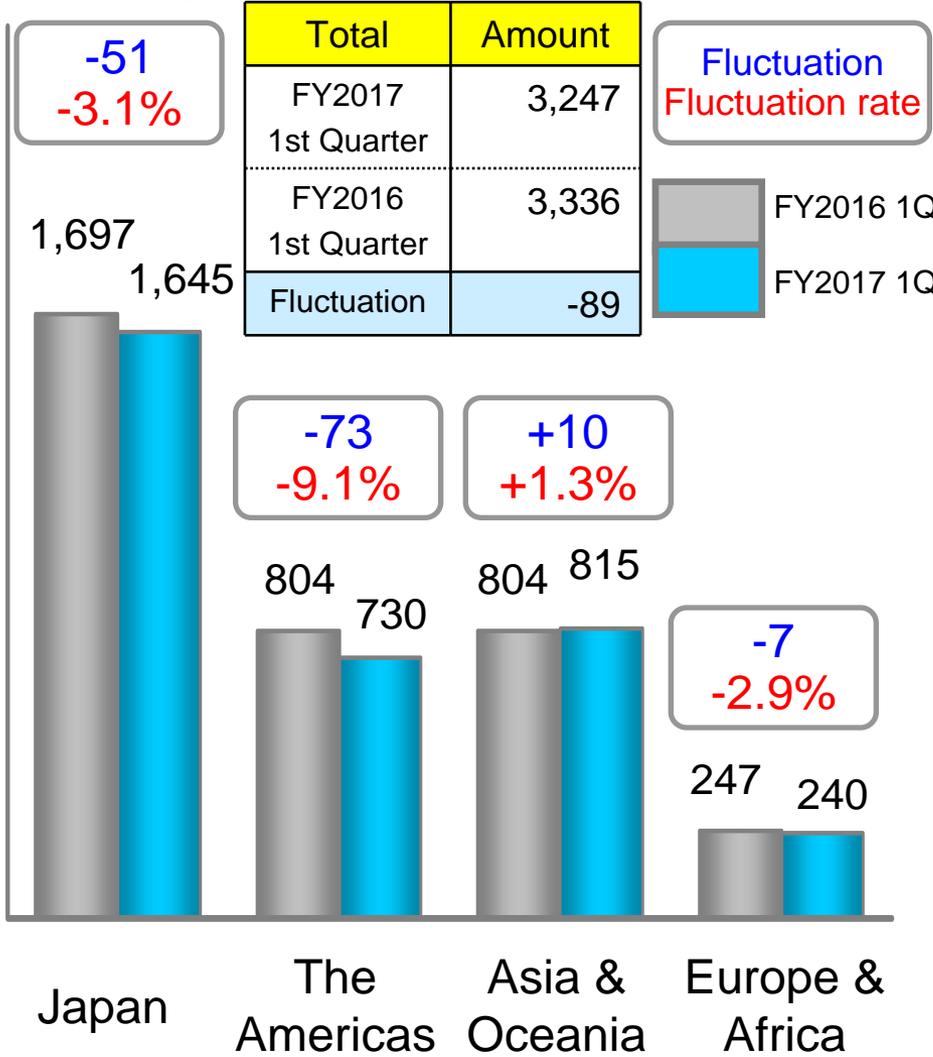
1-4) 1st Quarter Financial Results for FY 2017 Net Sales & Operating Income by Region

Net Sales

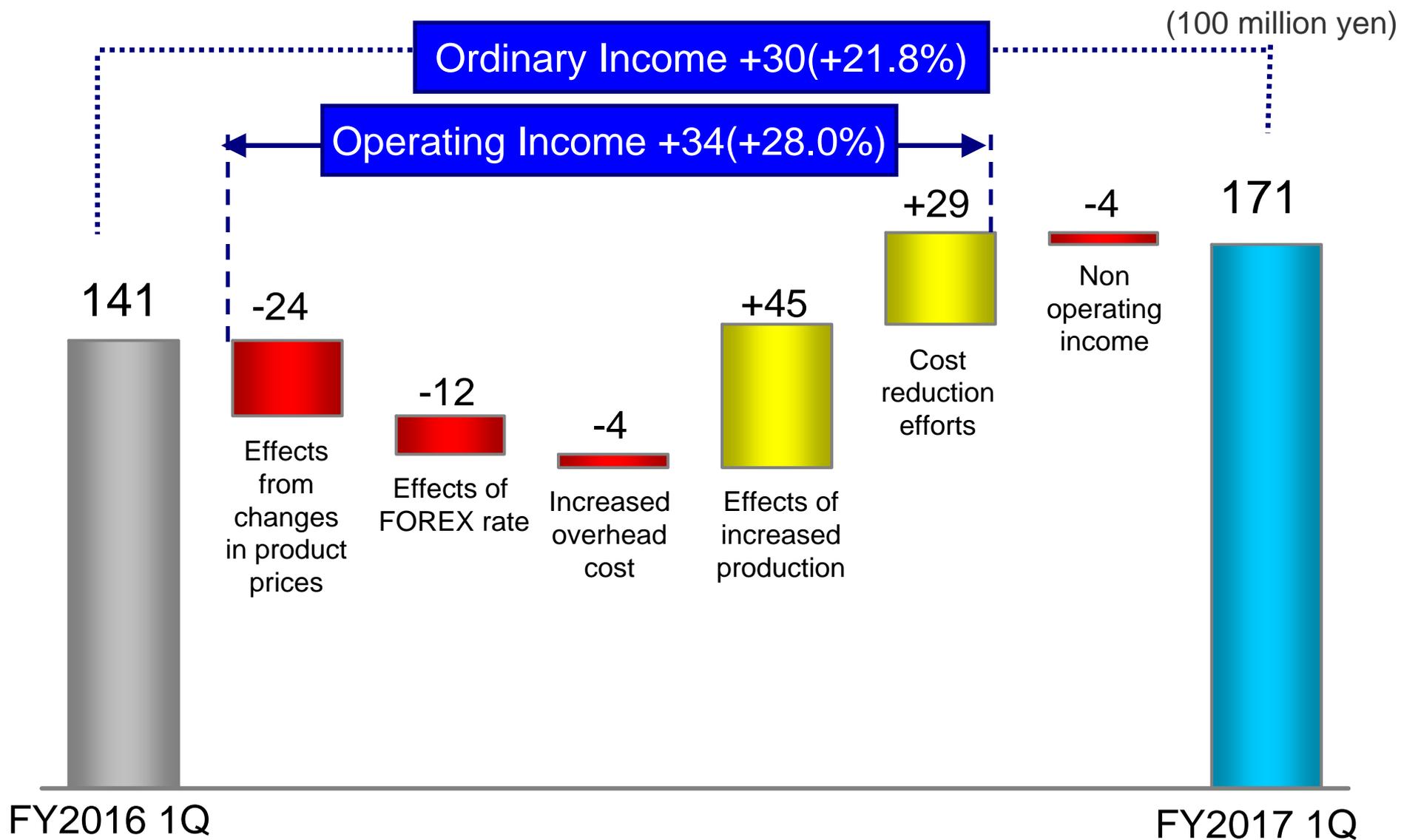
Operating Income

(100 million yen)

(100 million yen)



1-5) 1st Quarter Financial Results for FY 2017



1. FY2017 1st Quarter Financial Results

2. Financial Forecast for 1st Half of FY2017

3. Financial Forecast for FY2017

2-1) Financial Forecast for 1st Half of FY2017

Financial Forecast for 1st Half

(100 million yen)

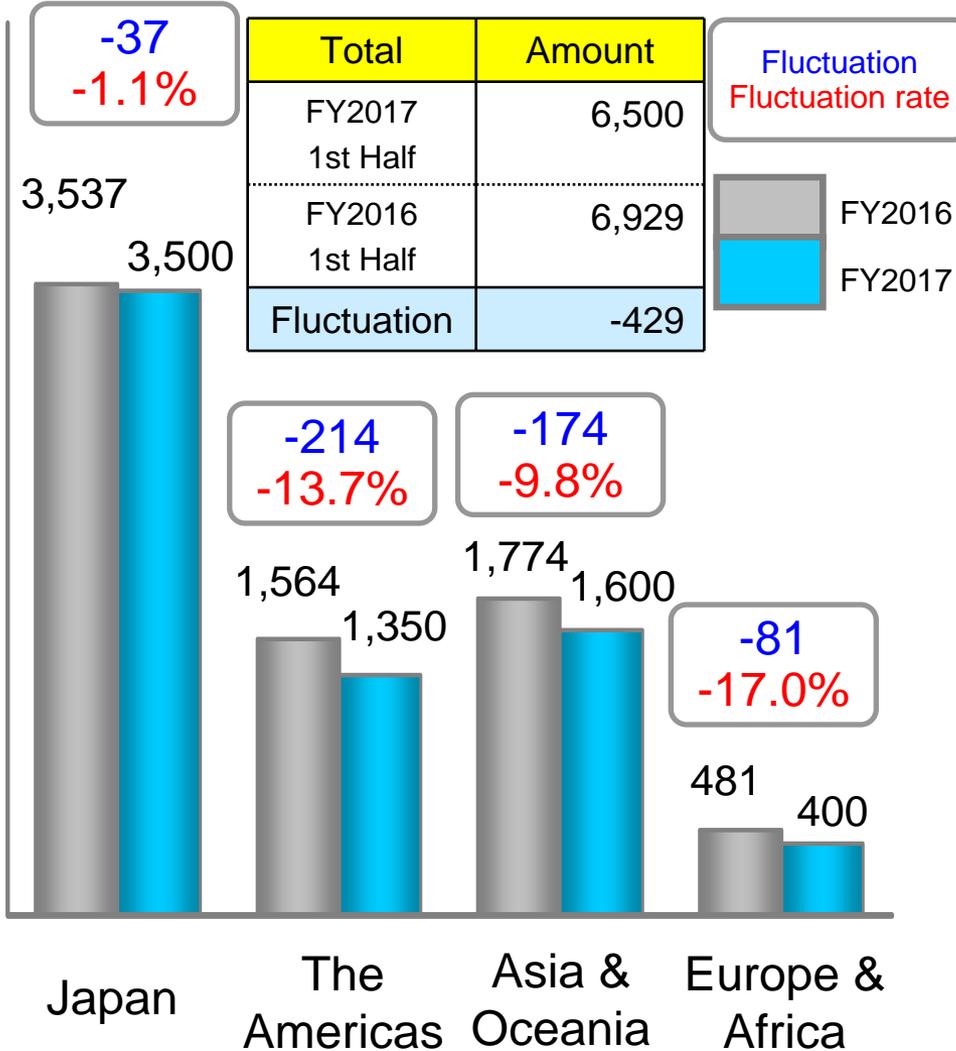
		FY2017 1st Half (original)		FY2017 1st Half (revised)		FY2016 1st Half		Fluctuation	
Net Sales		6,600	100%	6,500	100%	6,929	100%	-429	-6.2%
Operating Income		235	3.6%	280	4.3%	277	4.0%	2	0.9%
Ordinary Income		235	3.6%	280	4.3%	300	4.3%	-20	-6.7%
Profit*		100	1.5%	120	1.8%	177	2.6%	-57	-32.2%
Earnings Per Share		53.87 yen		64.64 yen		95.45 yen			
Cash Dividends Per Share		18.00 yen		18.00 yen		15.00 yen			
Exchange Rate	US\$	105 yen		104 yen		122 yen		18 yen (strong yen)	
	Euro	120 yen		116 yen		135 yen		19 yen (strong yen)	

*Profit attributable to owners of parent

2-2) Financial Forecast for 1st Half of FY2017 Net Sales & Operating Income by Region

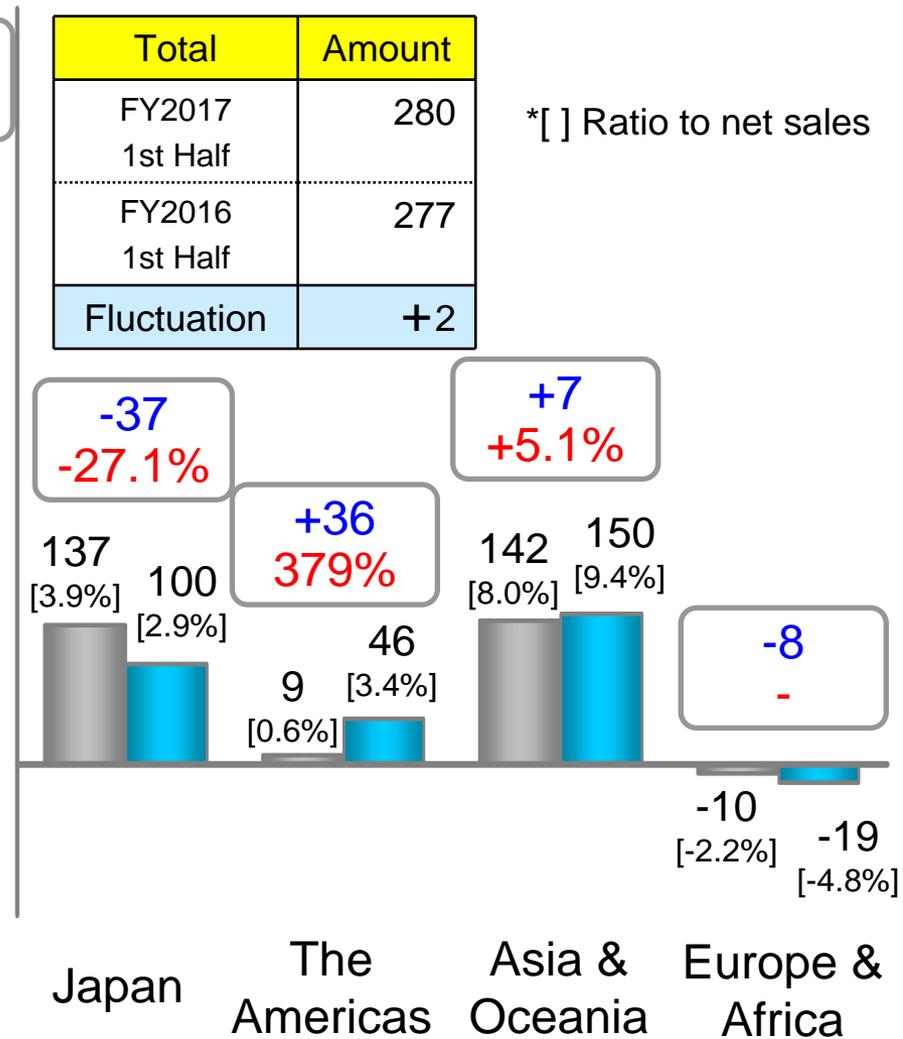
Net Sales

(100 million yen)



Operating Income

(100 million yen)



1. FY2017 1st Quarter Financial Results
2. Financial Forecast for 1st Half of FY2017
3. Financial Forecast for FY2017

3-1) Financial Forecast for FY2017

Financial Forecast for FY2017

(100 million yen)

		FY2017 (original)		FY2017 (revised)		FY2016		Fluctuation	
Net Sales		13,300	100%	13,200	100%	14,157	100%	-957	-6.8%
Operating Income		525	3.9%	570	4.3%	594	4.2%	-24	-4.2%
Ordinary Income		525	3.9%	570	4.3%	561	4.0%	8	1.6%
Profit*		290	2.2%	300	2.3%	39	0.3%	260	669.1%
Earnings Per Share		156.23 yen		161.60 yen		21.02 yen			
Cash Dividend Per Share		36.00 yen		36.00 yen		30.00 yen			
Exchange Rate	US\$	105 yen		102 yen		120 yen		18 yen (strong yen)	
	Euro	120 yen		113 yen		133 yen		20 yen (strong yen)	

* Profit attributable to owners of parent

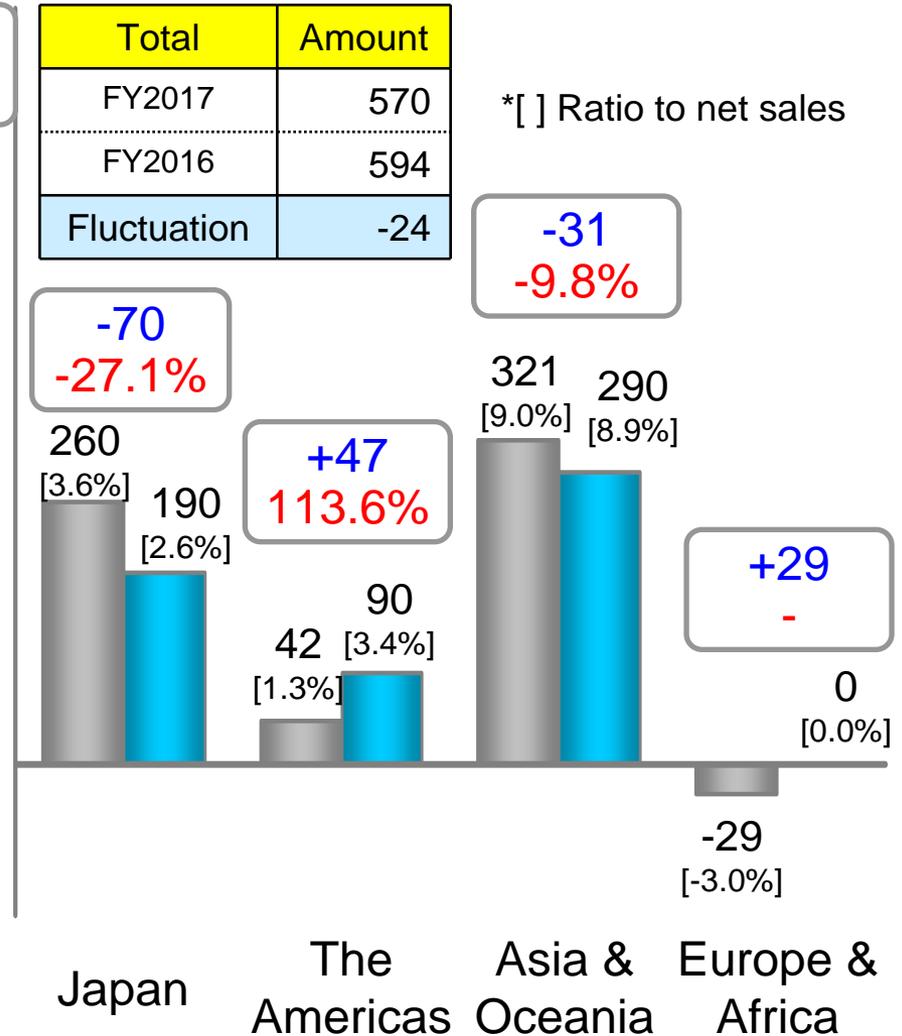
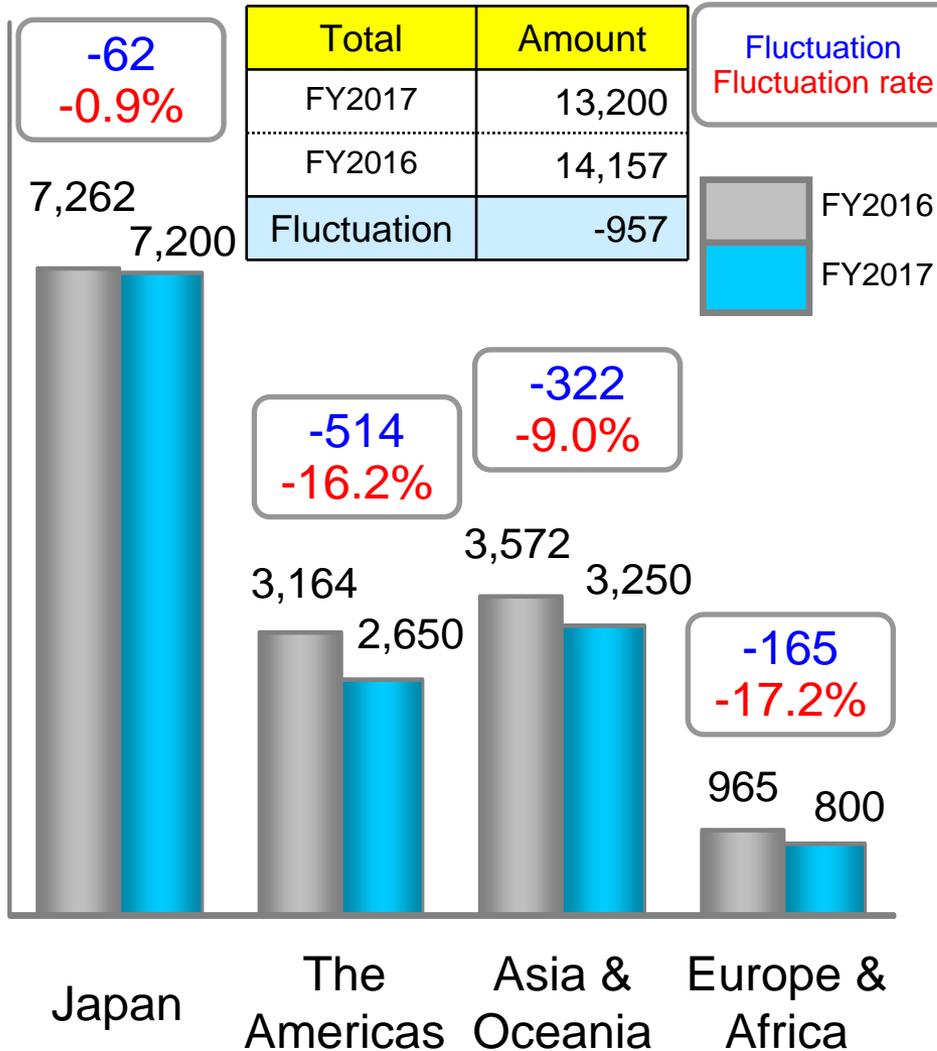
3-2) Financial Forecast for FY2017 Net Sales & Operating Income by Region

Net Sales

Operating Income

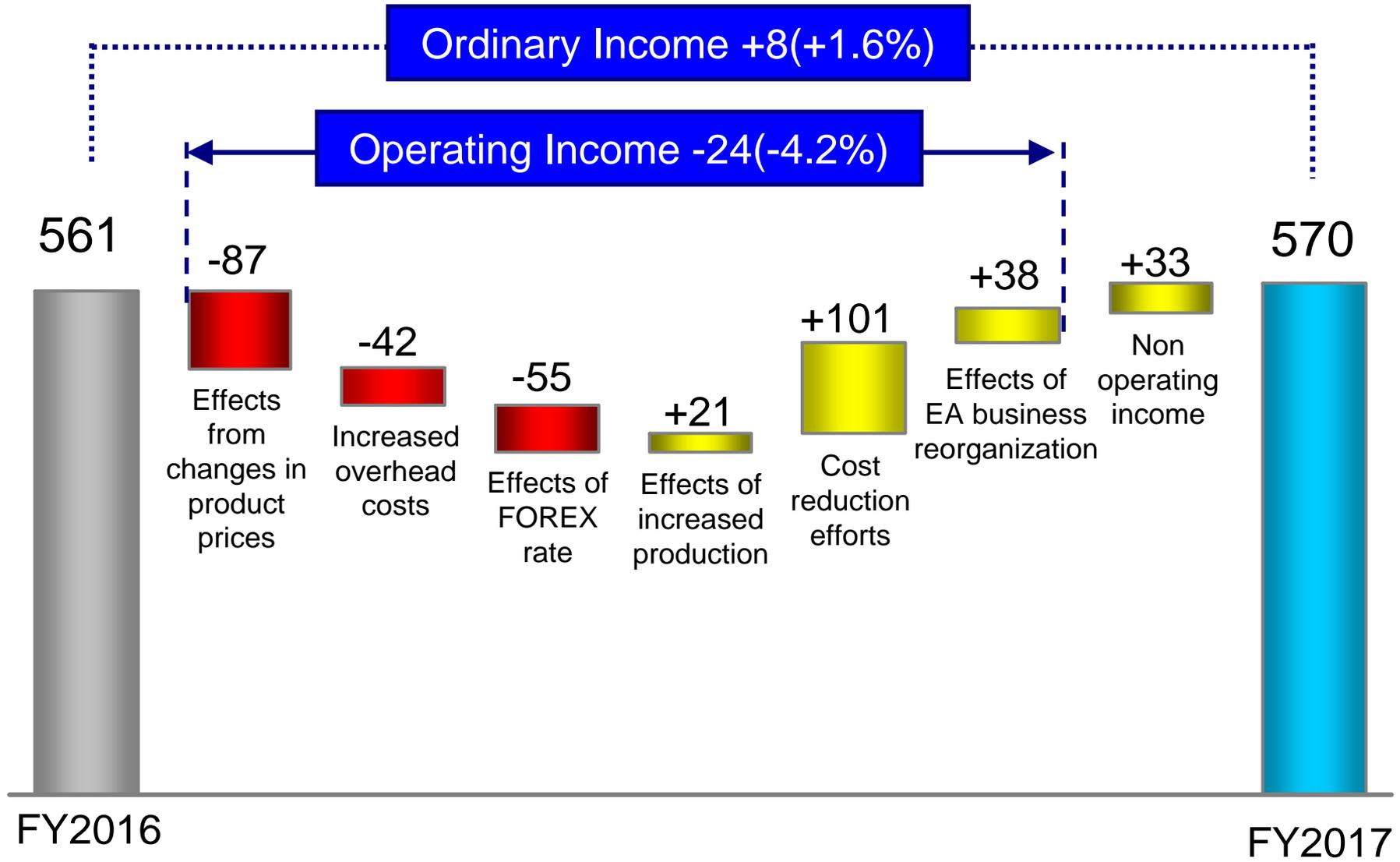
(100 million yen)

(100 million yen)



Financial Forecast for FY2017 Ordinary Income Increase & Decrease Analysis

(100 million yen)



FY2016

FY2017



Disclaimer

This report contains forecasts and expectations that relate to future plans and strategies in addition to the expected financial results of the Toyota Boshoku Corporation and the Toyota Boshoku group.

Within are estimates based on assumptions and opinions that have been formed by the company from the information available at the time of writing.

They involve risks and uncertainties.

Accordingly, actual results may differ from the company's forecasts.