



**FY 2016**  
**Financial Results**  
**ended March 31, 2016**



# 1. Financial Results for FY2016

- 1) Overview of Financial Results
- 2) Financial Results for FY2016 (ended March 31, 2016)
- 3) Financial Forecast for FY2017 (ending March 31, 2017)

## 1-1) Overview of Financial Results

1. The Americas became profitable after 8 terms.  
To organize sustainable business structure,  
Europe and Africa region accelerate reorganization  
by selling a part of the business.
2. Increase from previous term, end-of-term dividends of  
15 yen(+6 yen), annual dividends of 30 yen(+12 yen)
3. For FY2017, a fall in both sales and profit is expected  
because of effects of foreign exchange rate and increase of  
overhead cost such as prior investment.

# 1-2) Financial Results for FY2016

## Overview of Financial Results

(100 million yen)

		FY2015		FY2016		Fluctuation	
Net Sales		13,055	100.0%	14,157	100.0%	1,102	8.4%
Operating Income		323	2.5%	594	4.2%	270	83.7%
Ordinary Income		410	3.1%	561	4.0%	150	36.6%
Profit*		52	0.4%	39	0.3%	-13	-25.0%
Earnings Per Share		28.08 yen		21.02 yen			
Cash Dividend Per Share		18.00 yen		30.00 yen			
Exchange Rate	US\$	110 yen		120 yen		10 yen (weak yen)	
	Euro	139 yen		133 yen		6 yen (strong yen)	

\*Profit attributable to owners of parent

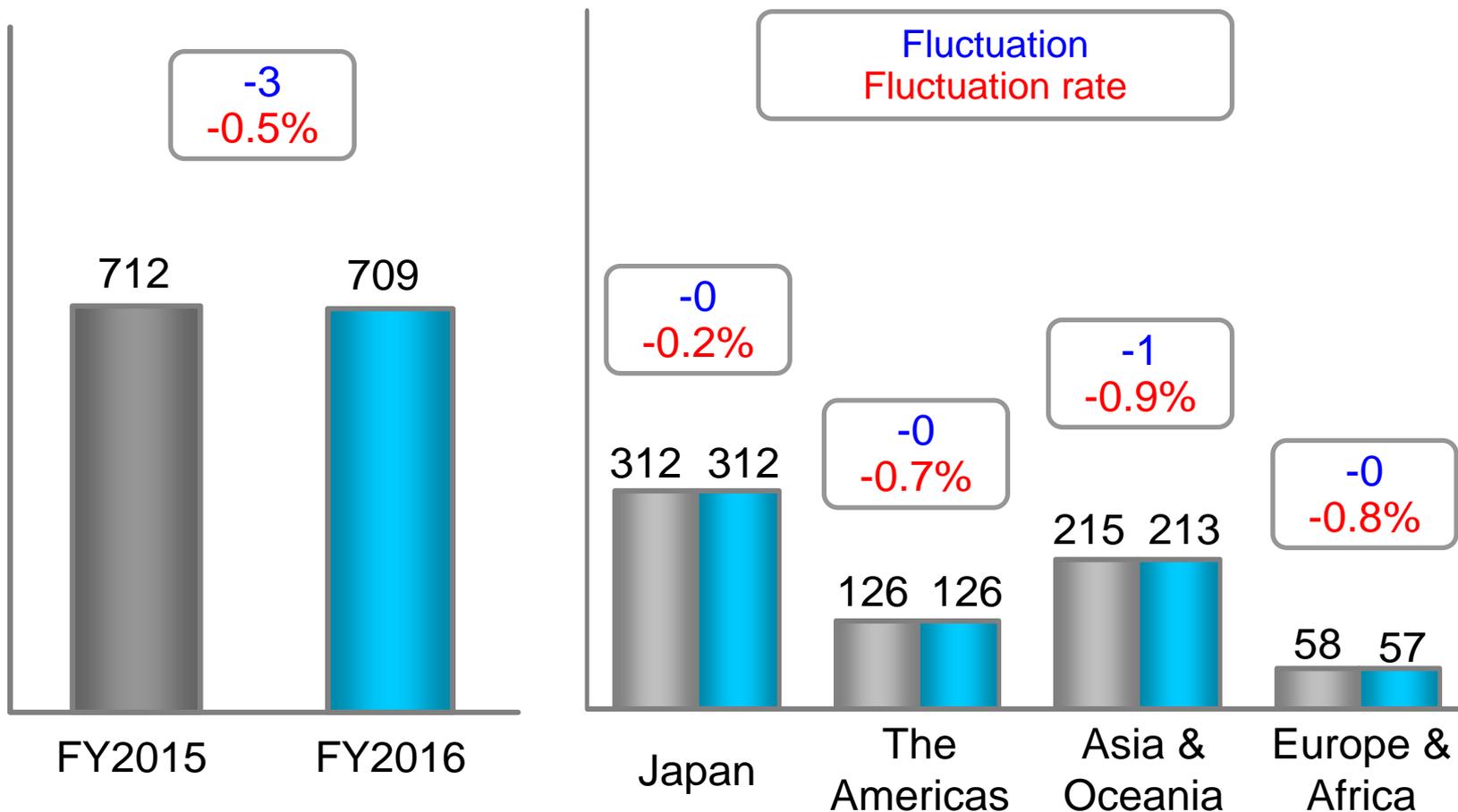
## Seat Assembly Production

Total

By Region

(10,000 Units)

(10,000 Units)



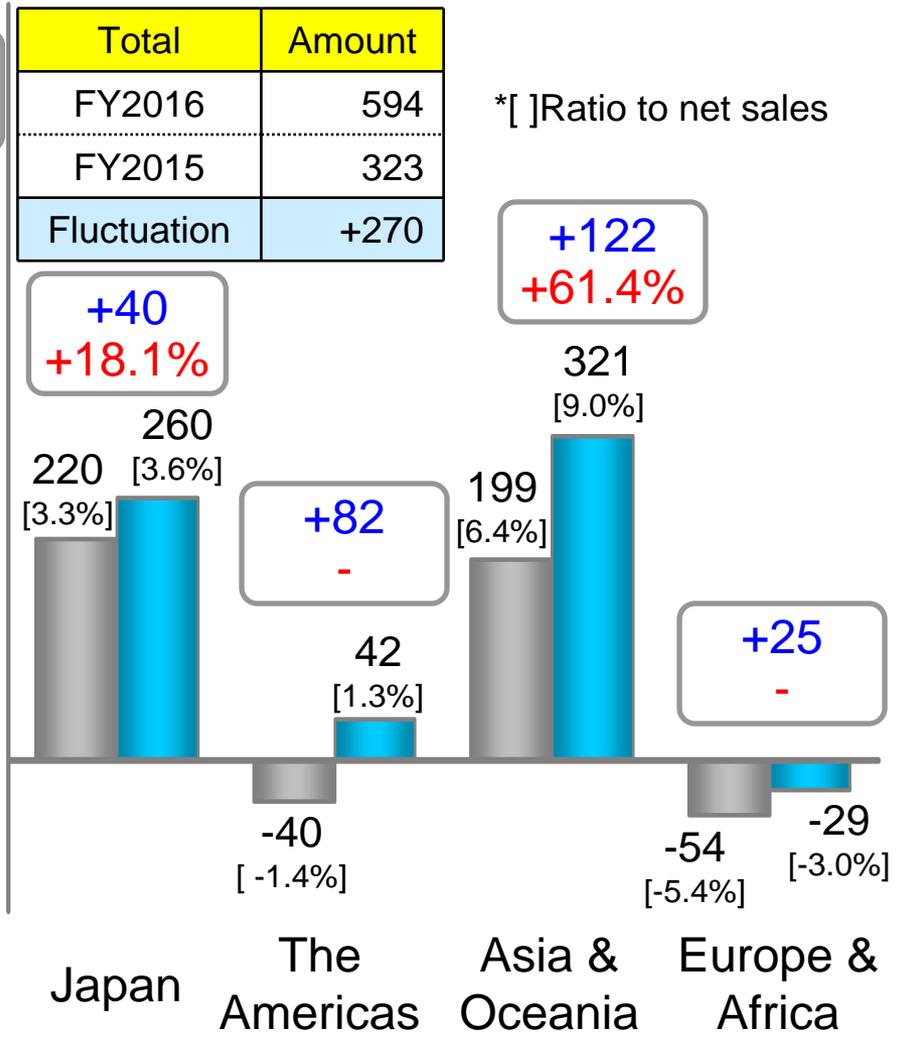
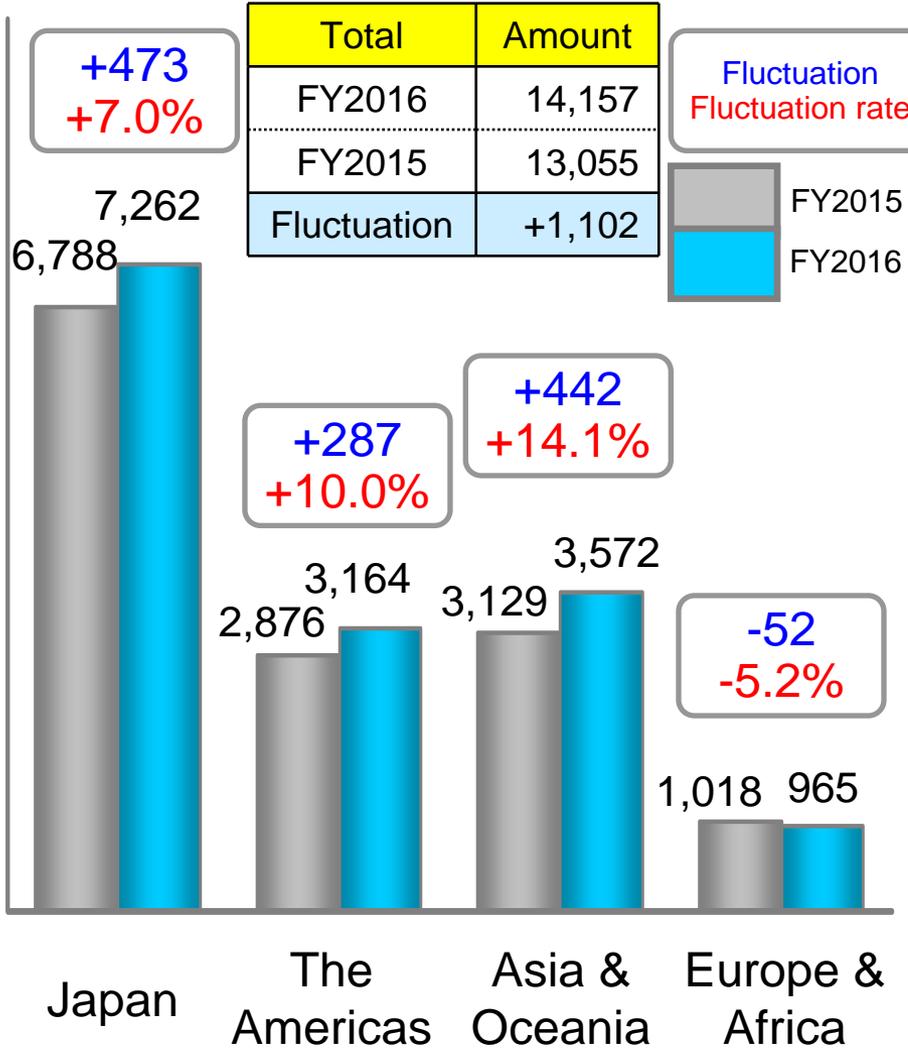
# 1-2) Financial Results for FY2016 Net Sales & Operating Income by Region

## Net Sales

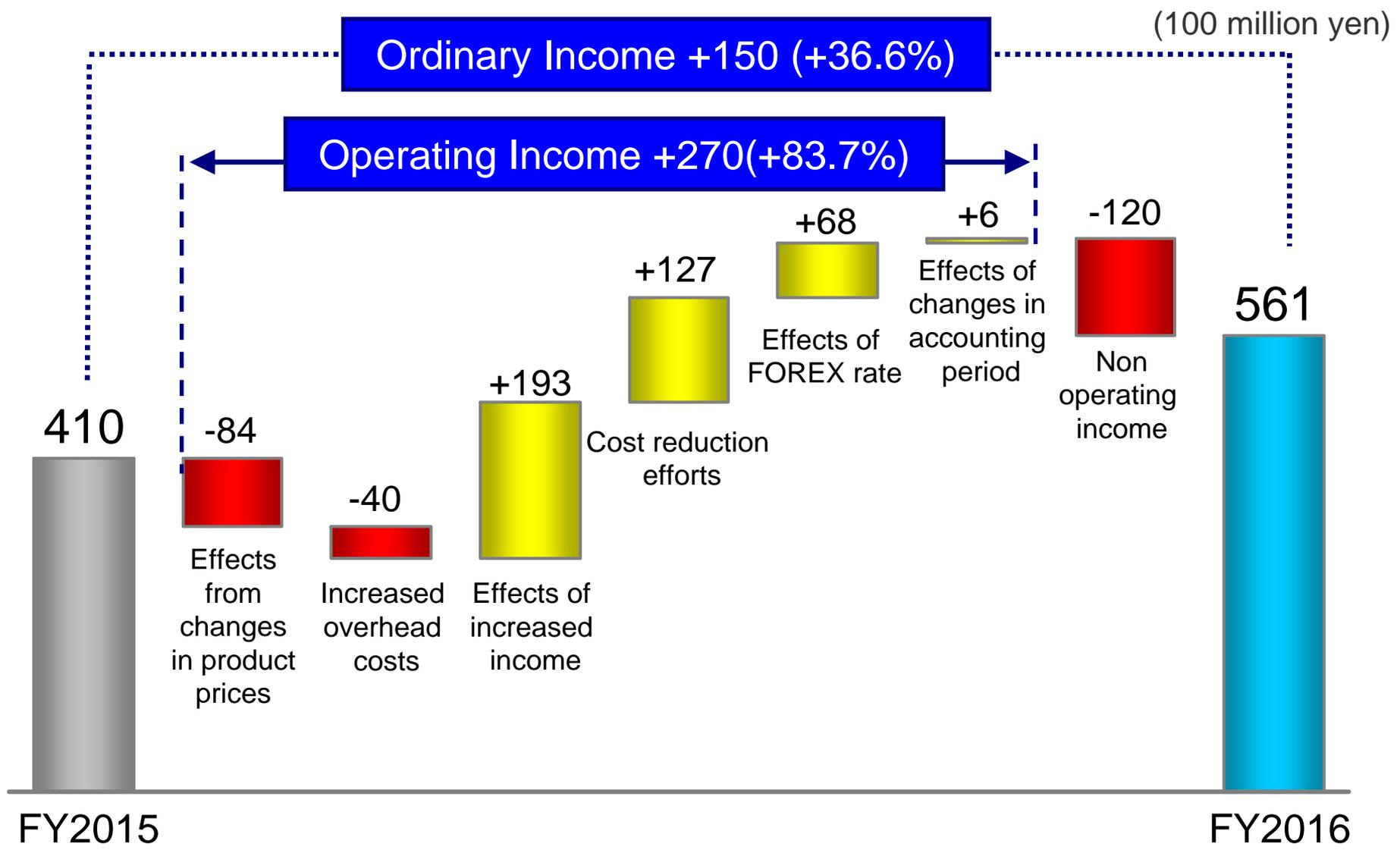
## Operating Income

(100 million yen)

(100 million yen)



# 1-2) Financial Results for FY2016 Ordinary Income Increase & Decrease Analysis



# 1-3) Financial Forecast for FY2017

## Financial Forecast for FY2017

(100 million yen)

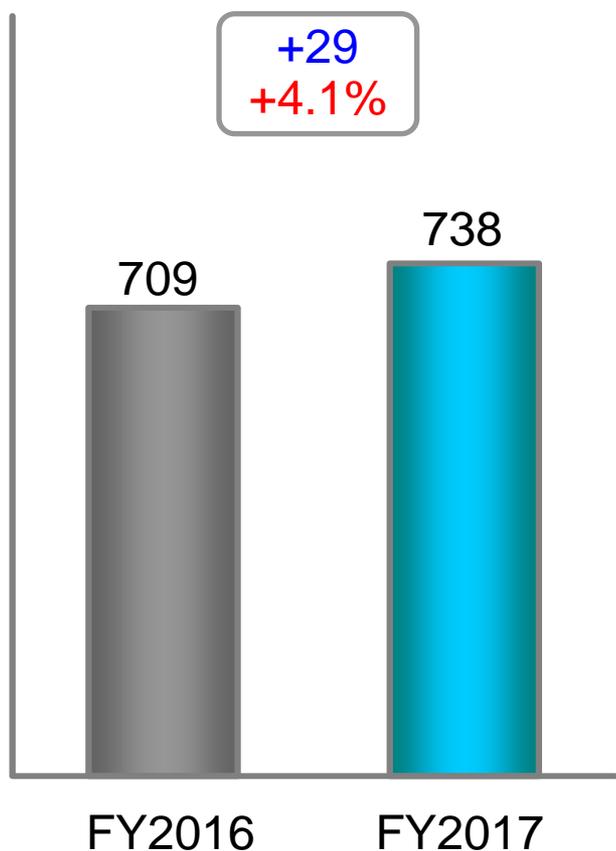
		FY2016		FY2017		Fluctuation	
Net Sales		14,157	100.0%	13,300	100.0%	-857	-6.1%
Operating Income		594	4.2%	525	3.9%	-69	-11.8%
Ordinary Income		561	4.0%	525	3.9%	-36	-6.5%
Profit*		39	0.3%	290	2.2%	250	643.5%
Earnings Per Share		21.02 yen		156.23 yen			
Cash Dividend Per Share		30.00 yen		36.00 yen			
Exchange Rate	US\$	120 yen		105 yen		15 yen (strong yen)	
	Euro	133 yen		120 yen		13 yen (strong yen)	

\*Profit attributable to owners of parent

## Seat Assembly Production

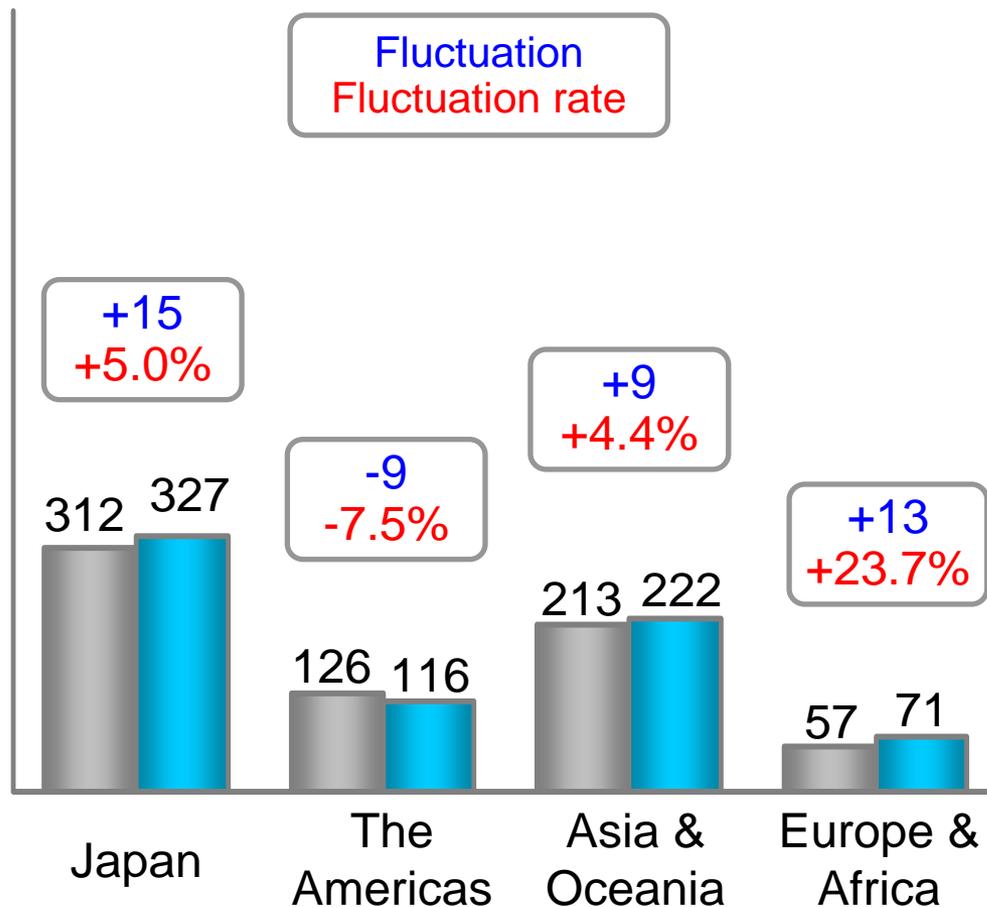
### Total

(10,000 Units)



### By Region

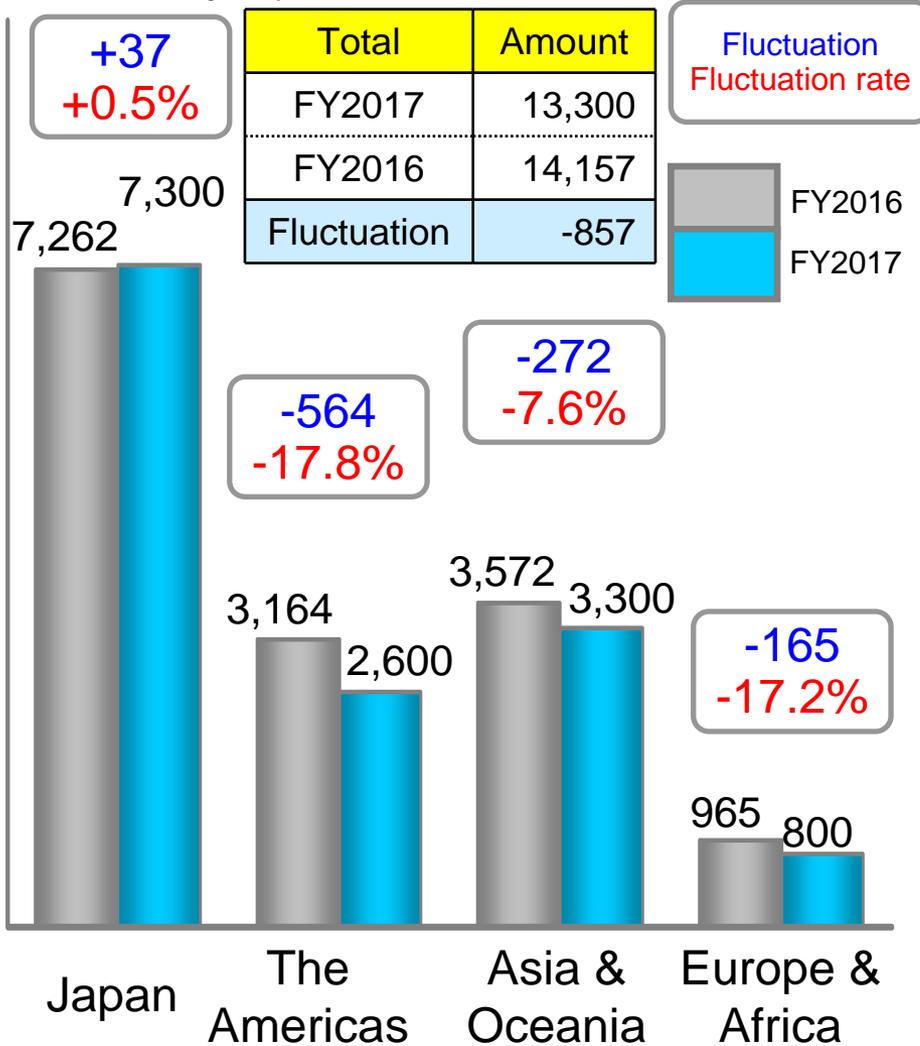
(10,000 Units)



# 1-3) Financial Forecast for FY2017 Net Sales & Operating Income by Region

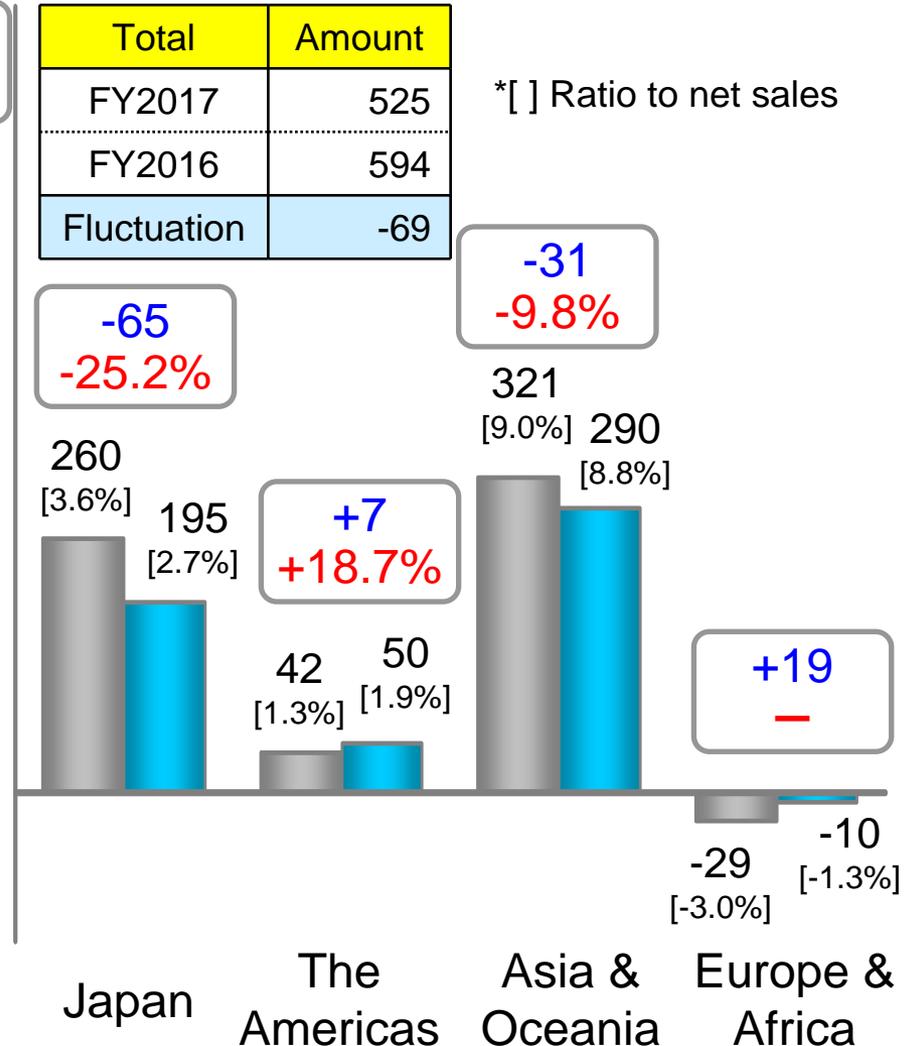
## Net Sales

(100 million yen)

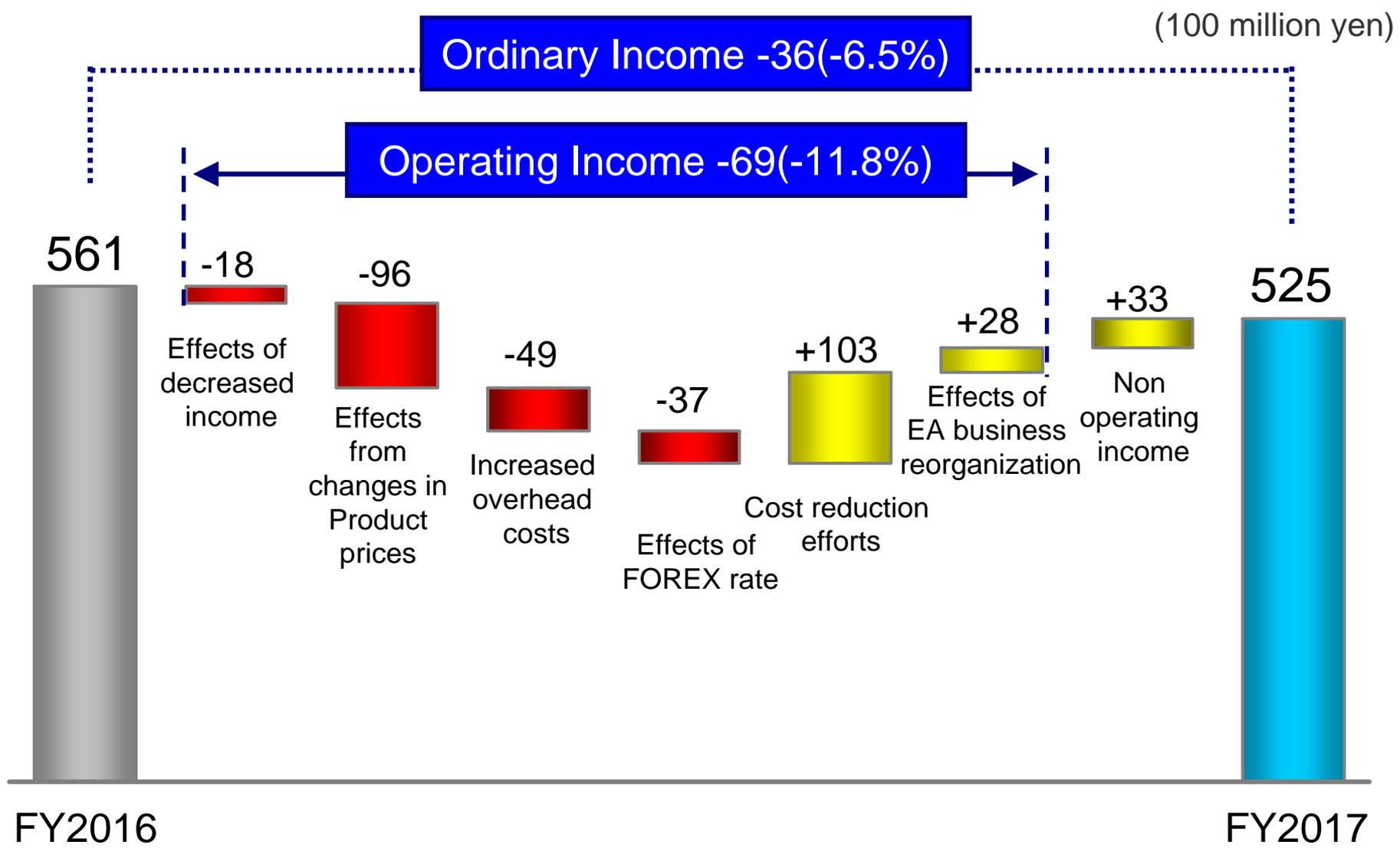


## Operating Income

(100 million yen)



# 1-3) Financial Forecast for FY2017 Ordinary Income Increase & Decrease Analysis

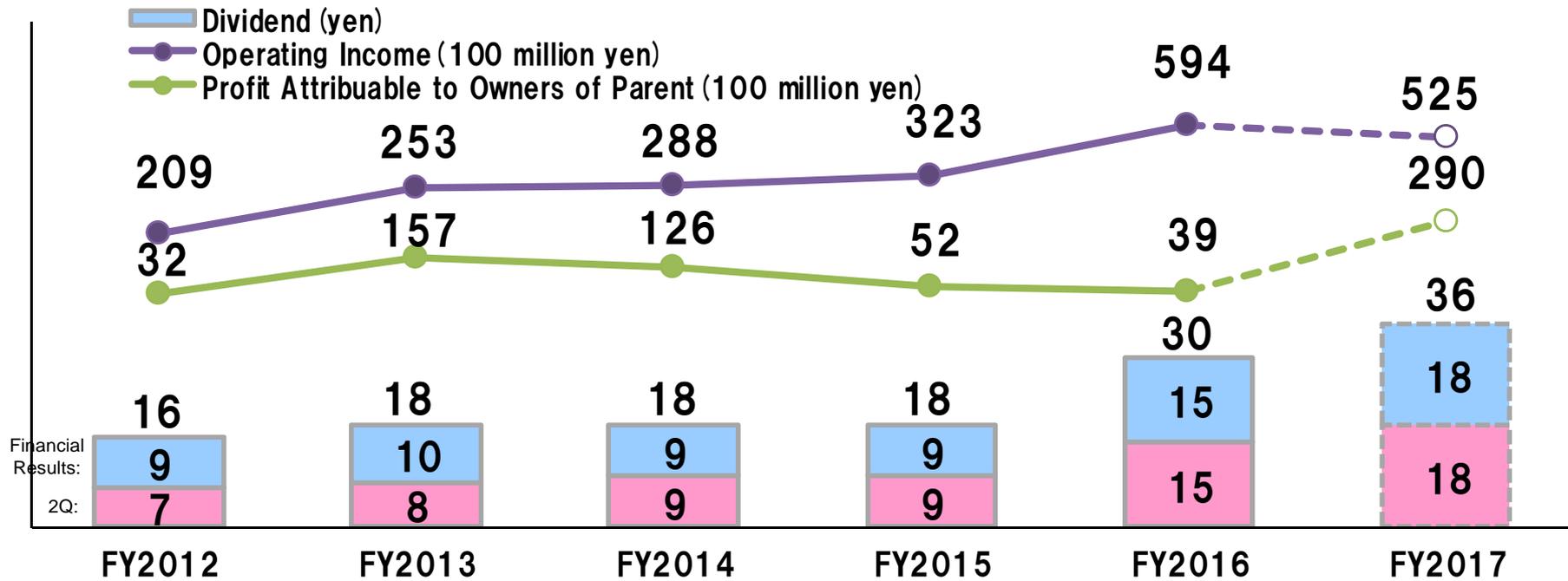


# 1-3) Financial Forecast for FY2017 Return to Stockholders

- Based on consolidated results, stable and lasting dividends have been provided.
- Until FY2017, top priority is the investment to strengthen fundamental structures.

## Trends in dividends and current-term profit

Dividend will be record high of 36 yen, anticipated for FY2017.





### **Disclaimer**

This report contains forecasts and expectations that relate to future plans and strategies in addition to the expected financial results of the Toyota Boshoku Corporation and the Toyota Boshoku group.

Within are estimates based on assumptions and opinions that have been formed by the company from the information available at the time of writing.

They involve risks and uncertainties.

Accordingly, actual results may differ from the company's forecasts.