



TOYOTA BOSHOKU

TSE Prime Market Securities Code 3116

FY2026 (Ending March 2026) Financial Results

2026.4.28 (Tue)



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- 2 . FY2026 Financial Results**
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1-1) Overview of Financial Results

FY26 Actual

- **Operating Profit increased** compared to the previous year's result due to **effects of new products and cost reduction in global**.
- However, excluding the impact of impairment losses of previous year, **operating profit decreased** due to **recalls** and **the impact of additional U.S. tariffs**.

FY27 Fore cast

- Regarding **the impact of the Middle East** situation, we have **incorporated material costs (only for April)** and the **latest volume information**.
We will gather information and **make timely and flexible business decisions**.
- To achieve **the 2030 Mid-term Plan**, **upfront investments will be continued efficiently** such as expanding sales to new customers, strategic human capital and R&D by leveraging the benefits of **volume increase** and **the effects of new products**.

Return to share holders

- FY26 **annual dividends plan is 86 yen** as announced previously
- For FY27, dividends plan is **86 yen** with **an interim of 43 yen** and a **year-end of 43 yen**
- **By maintaining DOE 3% or more**, aim to **provide long-term stable profit return** based on consolidated performance.

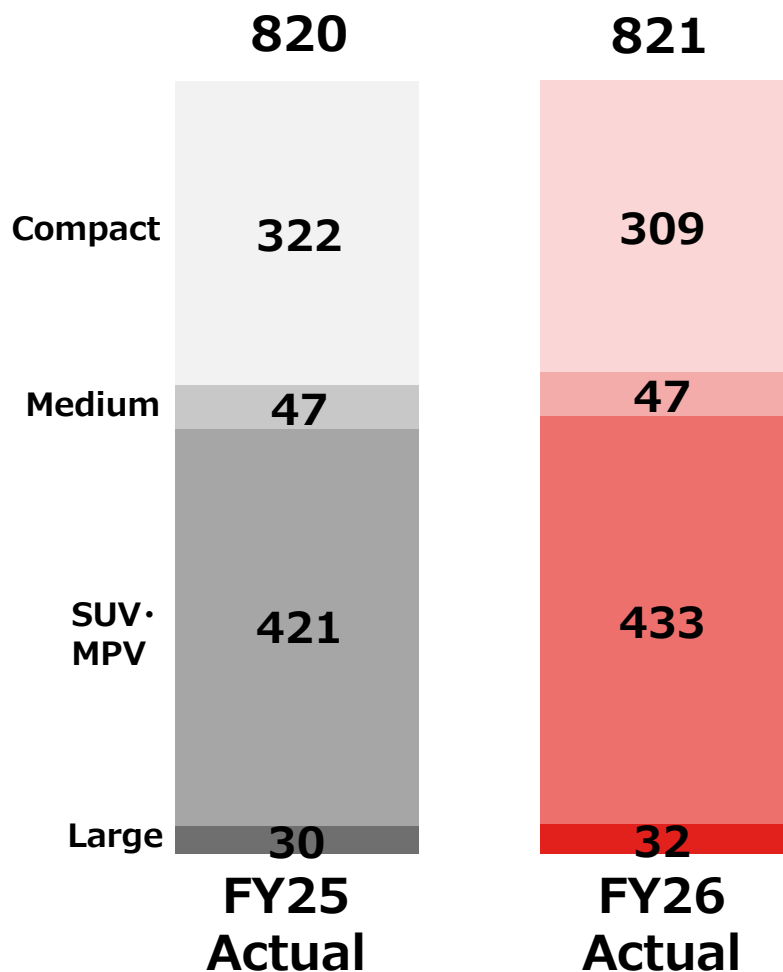
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2-1) FY2026 Financial Results Seat Volume/Profit and Loss

Seat Volume

(10,000 units)



Profit and Loss

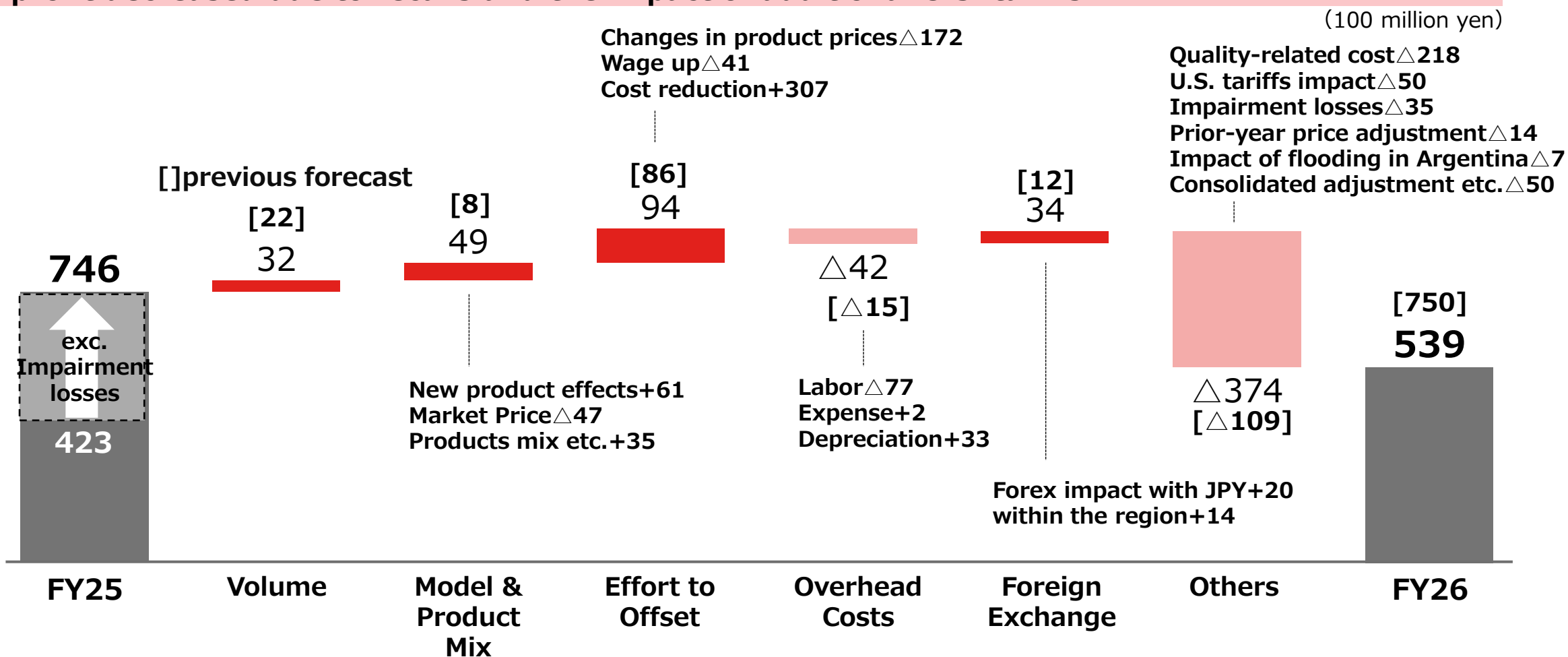
(100 million yen)

		FY25 Actual		FY26 Actual		YOY Change	
Revenue		19,542	100%	20,370	100%	828	4.2%
Operating Profit		423	2.2%	539	2.6%	115	27.2%
Profit before income taxes		470	2.4%	619	3.0%	148	31.5%
Profit*		167	0.9%	232	1.1%	65	39.2%
Exchange Rate	USD	153 yen		151 yen		△2 yen	
	EUR	164 yen		175 yen		+11 yen	

*Profit Attributable to Owners of the Parent

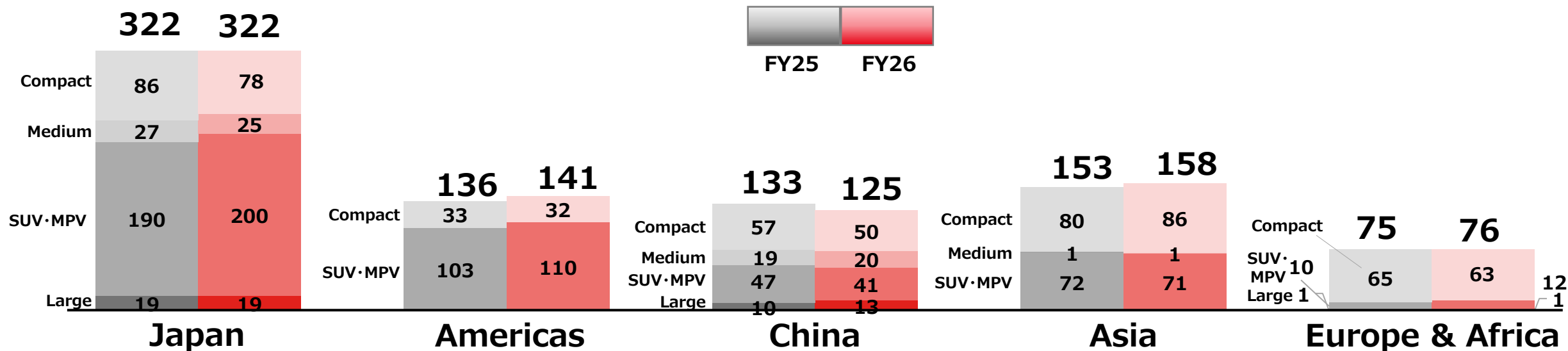
2-2) FY2026 Financial Results Consolidated Analysis of Operating Profit

Profit increased compared to the previous year's result due to effects of new products and cost reduction in global. Excluding the impact of impairment losses of previous year, profit decreased due to recalls and the impact of additional U.S. tariffs.



2-3) FY2026 Financial Results Seat Volume/Profit and Loss by Segments

Seat Volume (10,000 units)

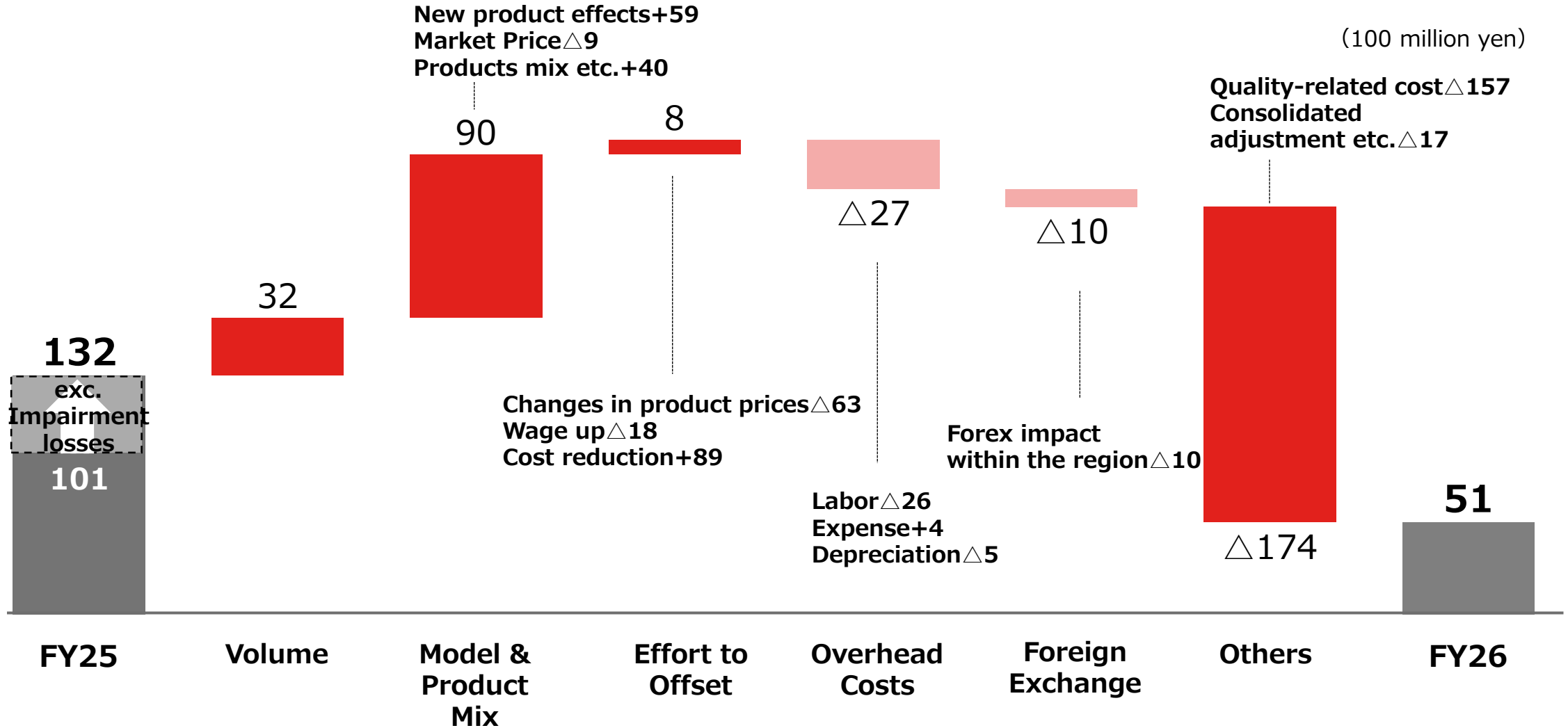


Profit and Loss (100 million yen)

	Japan			Americas			China			Asia			Europe & Africa		
	FY25	FY26	YOY Change	FY25	FY26	YOY Change	FY25	FY26	YOY Change	FY25	FY26	YOY Change	FY25	FY26	YOY Change
Revenue	9,392	9,680	287	4,890	5,423	532	2,335	2,160	△174	2,862	3,022	160	1,181	1,240	58
Operating Profit	101	51	△50	△260	△98	161	165	147	△18	361	400	38	54	37	△16
Ratio	1.1%	0.5%	-	△5.3%	△1.8%	-	7.1%	6.8%	-	12.6%	13.2%	-	4.6%	3.1%	-

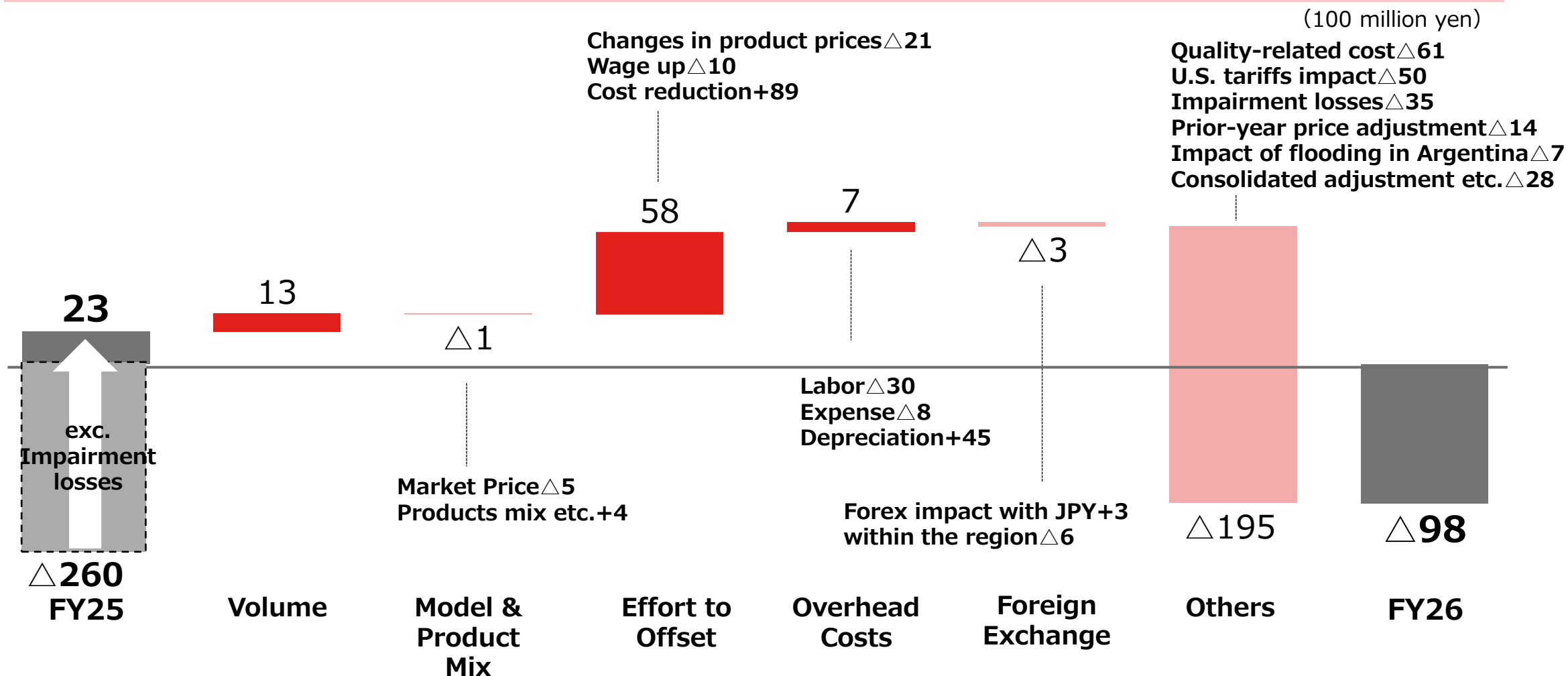
2-4) FY2026 Financial Results Japan Analysis of Operating Profit

Profit decreased due to quality-related cost despite the effects of new products and cost reduction



2-4) FY2026 Financial Results The Americas Analysis of Operating Profit

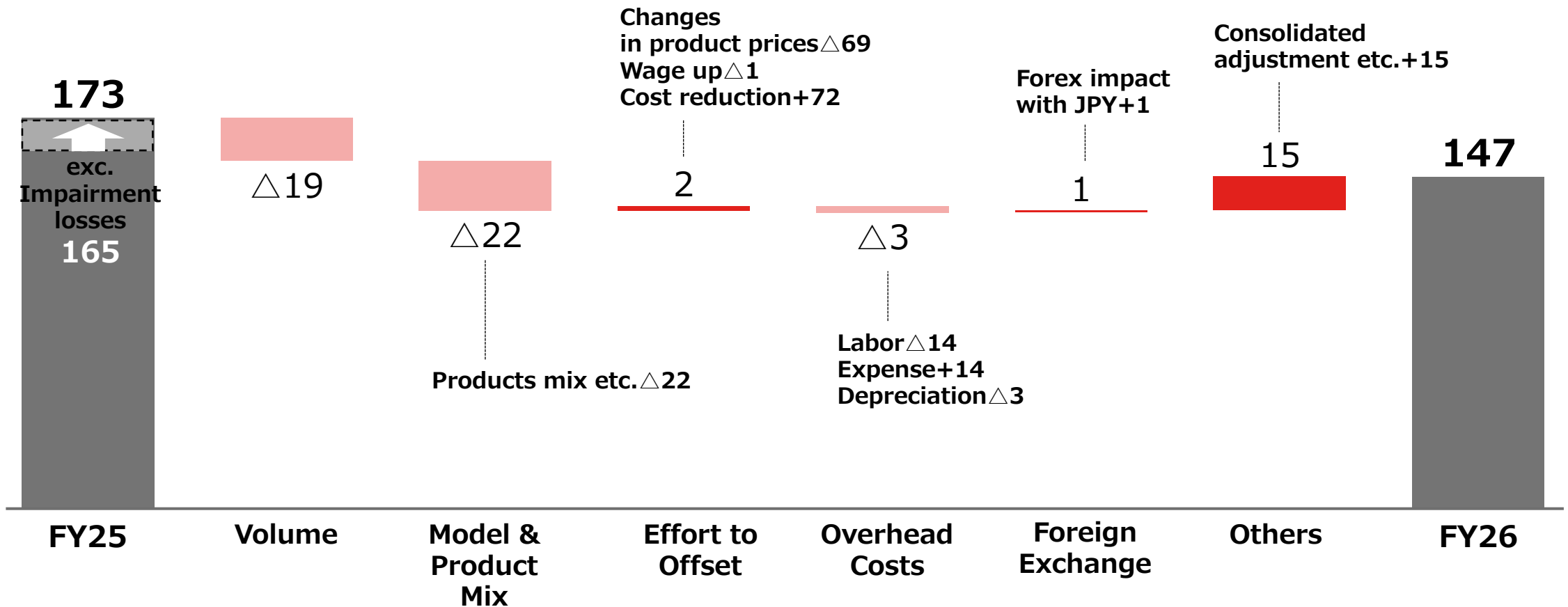
Operating loss decreased due to cost reduction and volume increase.
 Excluding the impact of the prior year's impairment losses, profit decreased due to additional U.S. tariffs and quality-related cost.



2-4) FY2026 Financial Results China Analysis of Operating Profit

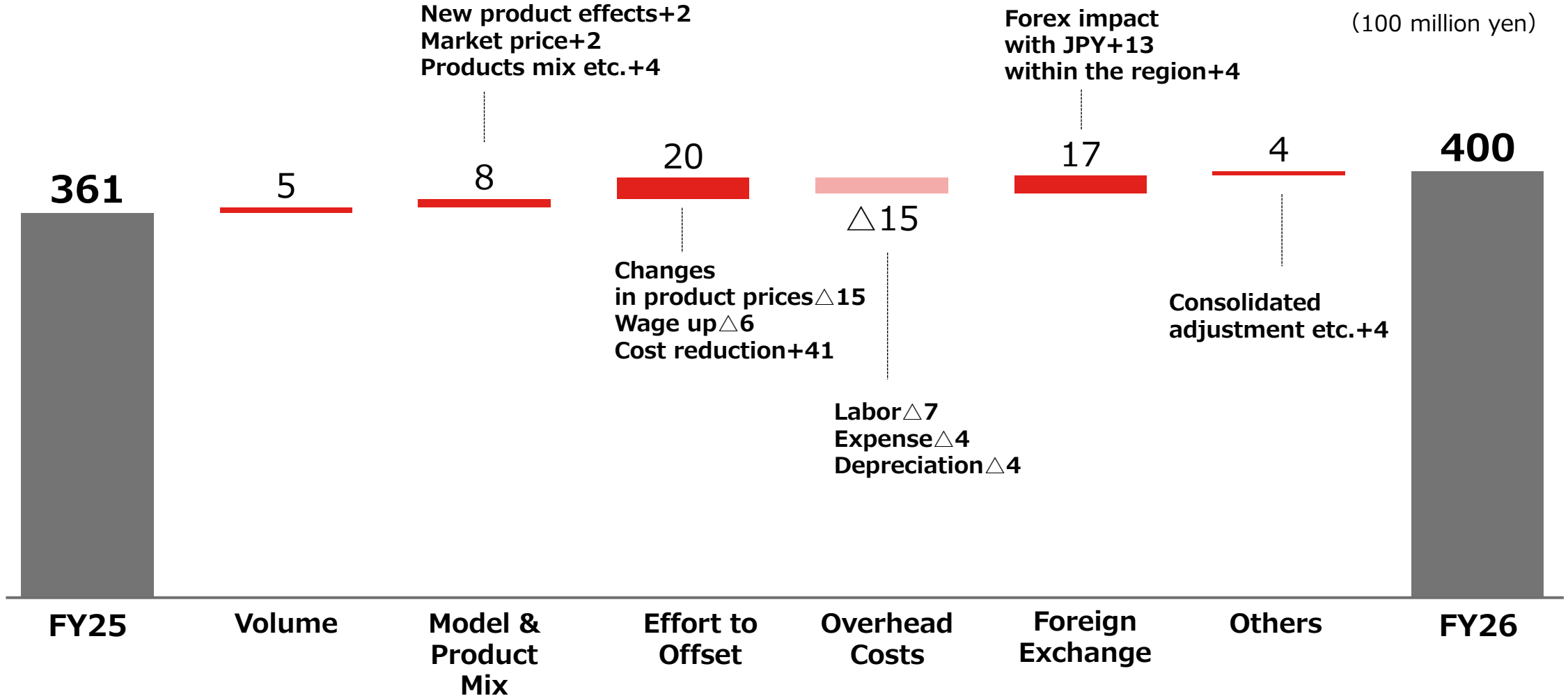
Profit decreased due to volume decrease and changes in the products mix

(100 million yen)



2-4) FY2026 Financial Results Asia Analysis of Operating Profit

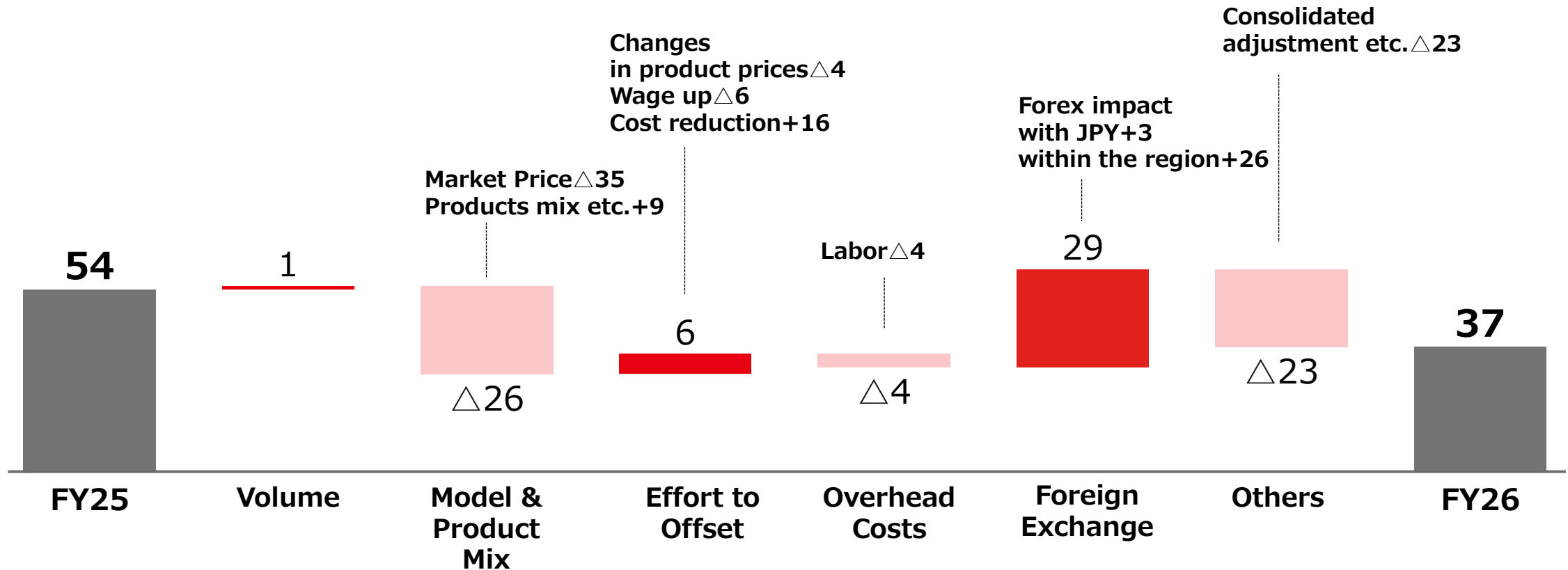
Profit increased due to volume increase and cost reduction despite an increase in overhead costs



2-4) FY2026 Financial Results Europe & Africa Analysis of Operating Profit

Profit decreased due to market prices despite foreign exchange impact and cost reduction

(100 million yen)



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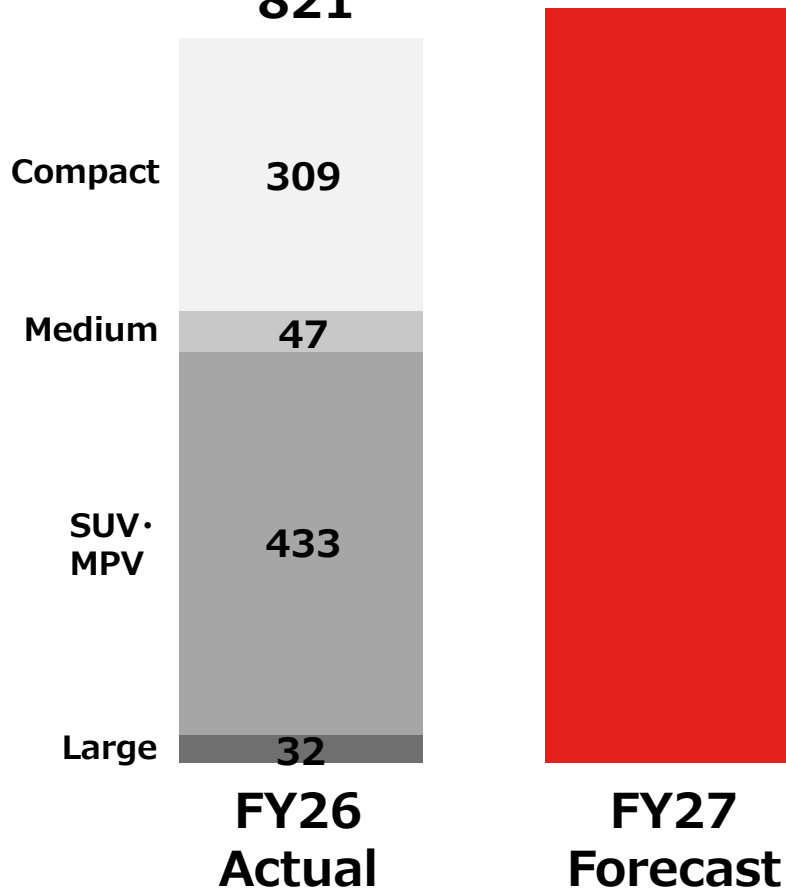
3-1) FY2027 Financial Forecasts Seat Volume/Profit and Loss Forecast

Seat Volume

(10,000 units)

821

855



Profit and Loss

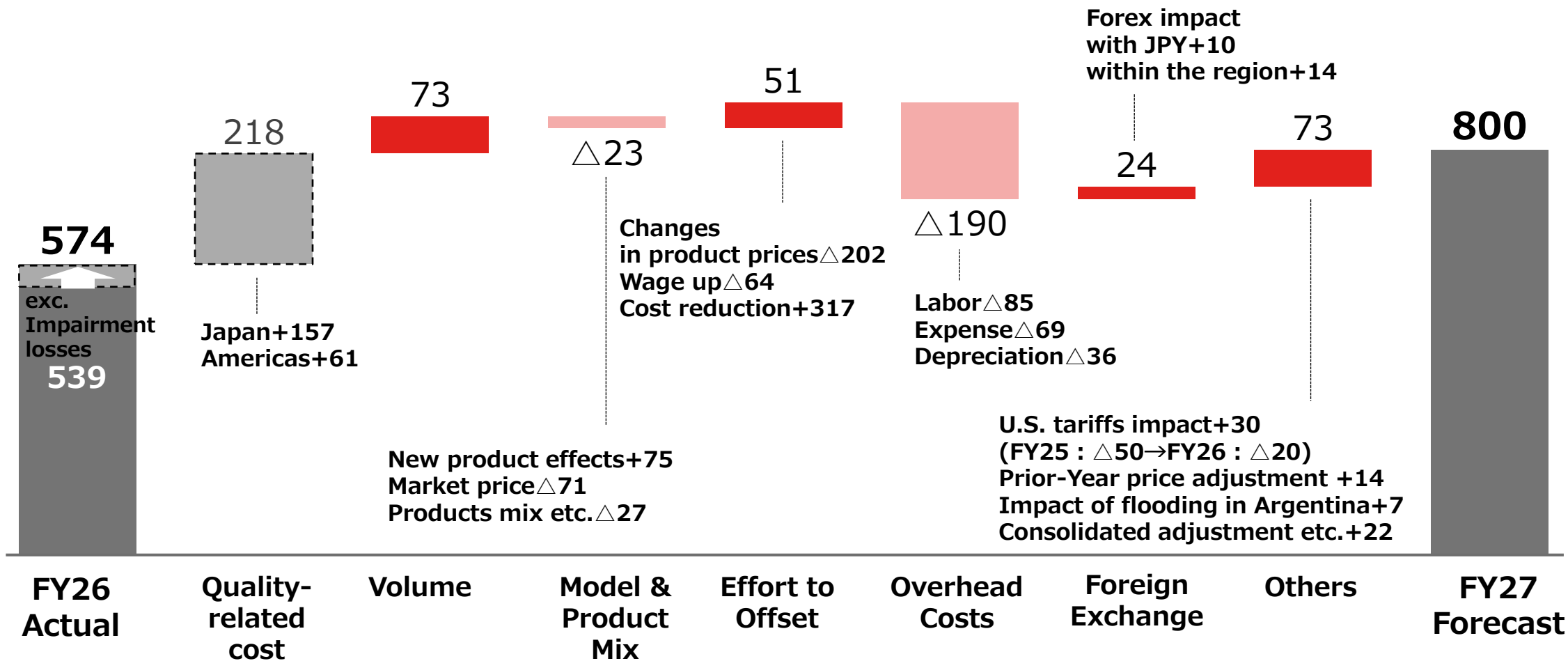
(100 million yen)

		FY26 Actual		FY27 Forecast		YOY change	
Revenue		20,370	100%	21,200	100%	829	4.1%
Operating Profit		539	2.6%	800	3.8%	260	48.3%
Profit before income taxes		619	3.0%	830	3.9%	210	34.0%
Profit*		232	1.1%	480	2.3%	247	106.3%
Exchange Rate	USD	151 yen		150 yen		△1 yen	
	EUR	175 yen		180 yen		+5 yen	
*Profit Attributable to Owners of the Parent							
ROE		5.0%		9.6%		-	
Dividend (Dividend payout ratio)		86 yen (66.0%)		86 yen (32.0%)		0 yen (-)	
DOE		3.3%		3.1%		-	

3-2) FY2027 Financial Forecasts Consolidated Analysis of Operating Profit

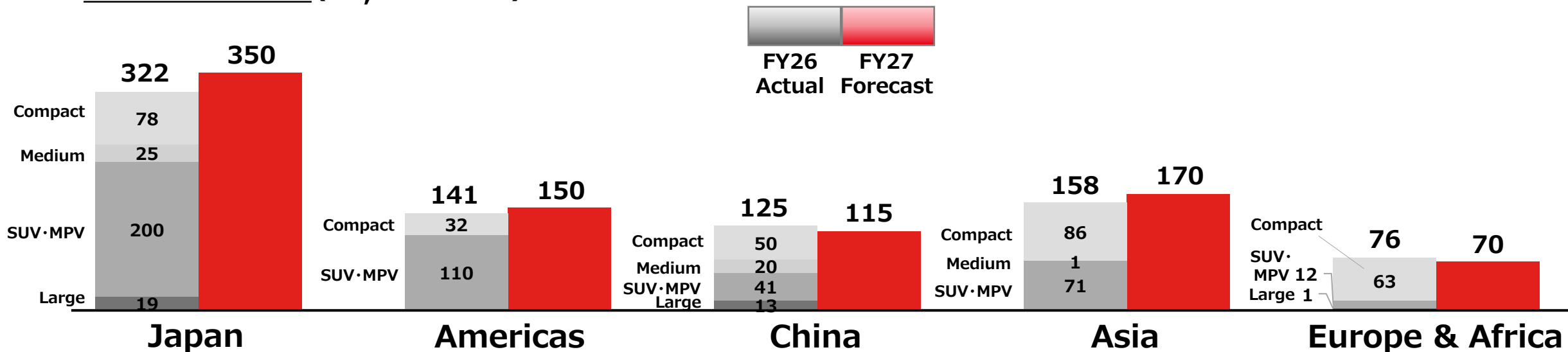
To achieve the target of 2030 Mid-term Plan, upfront investments will be continued efficiently by leveraging the benefits of volume increase and the effects of profit improvement activities.

(100 million yen)



3-3) FY2027 Financial Forecasts Seat Volume/Profit and Loss by Segments

Seat Volume (10,000 units)



Profit and Loss (100 million yen)

	Japan			Americas			China			Asia			Europe & Africa		
	FY26 Actual	FY27 Forecast	YOY Change	FY26 Actual	FY27 Forecast	YOY Change	FY26 Actual	FY27 Forecast	YOY Change	FY26 Actual	FY27 Forecast	YOY Change	FY26 Actual	FY27 Forecast	YOY Change
Revenue	9,680	10,000	319	5,423	5,600	176	2,160	2,300	139	3,022	3,300	277	1,240	1,200	△40
Operating Profit	51	190	138	△98	40	138	147	140	△7	400	400	△0	37	30	△7
Ratio	0.5%	1.9%	-	△1.8%	0.7%	-	6.8%	6.1%	-	13.2%	12.1%	-	3.1%	2.5%	-

3-4) FY2027 Financial Forecasts 1st/2nd Half by Region

Revenue (100 million yen)

	1st Half		2nd Half		Full Year	
Japan	4,900		5,100		10,000	
The Americas	2,800		2,800		5,600	
China	1,200		1,100		2,300	
Asia	1,500		1,800		3,300	
Europe & Africa	600		600		1,200	
Total	10,400		10,800		21,200	

Operating Profit (100 million yen)

	1st Half		2nd Half		Full Year	
Japan	80	1.6%	110	2.2%	190	1.9%
The Americas	30	1.1%	10	0.4%	40	0.7%
China	60	5.0%	80	7.3%	140	6.1%
Asia	180	12.0%	220	12.2%	400	12.1%
Europe & Africa	0	0.0%	30	5.0%	30	2.5%
Total	350	3.4%	450	4.2%	800	3.8%

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4-1) Appendix

2025 Mid-term plan Review(Financial Results)

(100 million yen)

	FY25 Actual	FY26 Actual	2025 Mid-term Plan	2030 Mid-term Plan
Revenue	19,542	20,370	16,000+a	22,000
Operating Profit	423	539	1,000+a	1,500
Ratio	2.2%	2.6%	6.0~7.0%	7.0%
DOE	3.4%	3.3%	-	3.0% or more
Equity ratio	40.9%	41.0%	40% level	50% level

4-2) Appendix

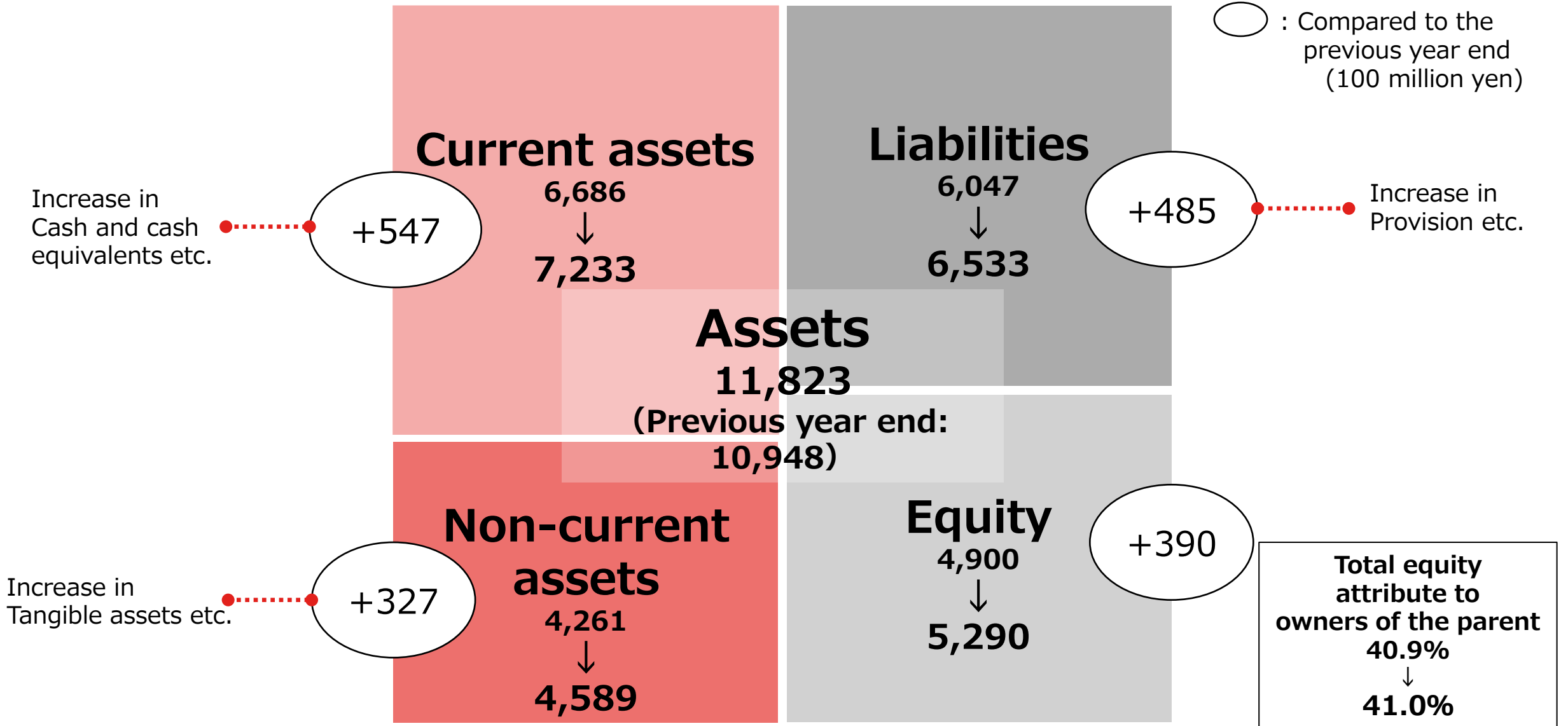
Foreign Exchange Trends (yen)

	FY25 Actual					FY26 Actual					FY27 Forecast
	Q1	Q2	Q3	Q4	Full-year	Q1	Q2	Q3	Q4	Full-year	Full-year
USD	155.89	149.37	152.45	152.61	152.58	144.59	147.49	154.14	156.86	150.77	150.00
EUR	167.88	164.02	162.59	160.51	163.75	163.80	172.32	179.37	183.67	174.79	180.00
CNY	21.48	20.82	21.15	20.95	21.10	19.99	20.59	21.73	22.65	21.24	21.70
THB	4.25	4.29	4.48	4.50	4.38	4.36	4.58	4.77	4.97	4.67	4.70

4-3) Appendix

Status of the Consolidated Statement of Financial Position

○ : Compared to the previous year end (100 million yen)

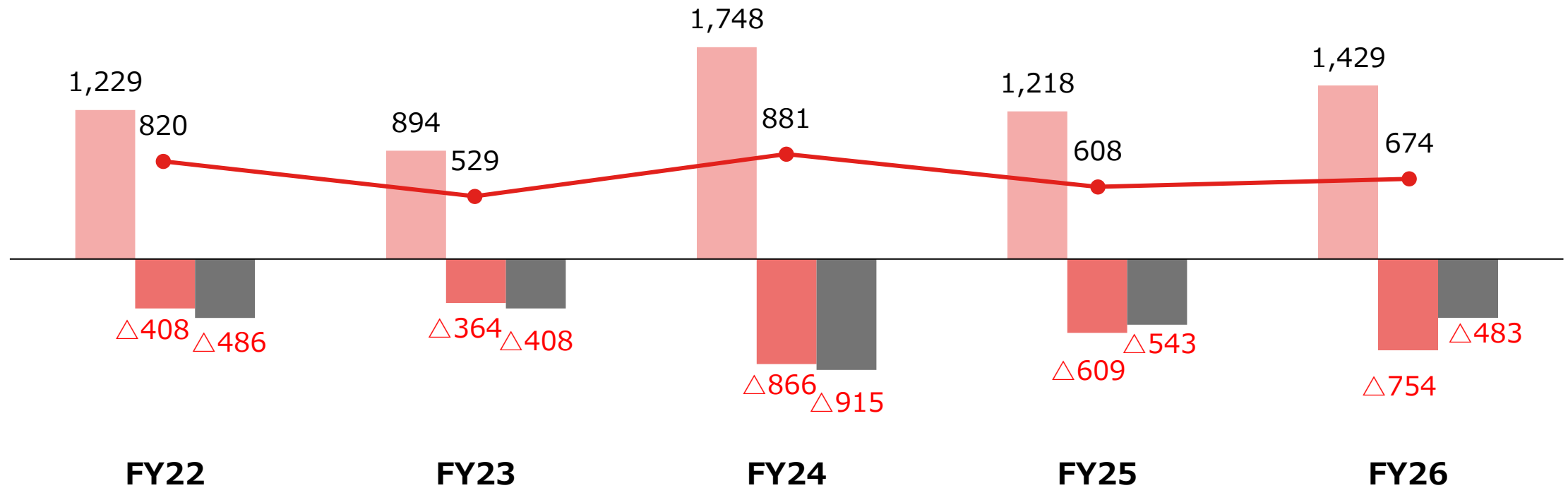


4-4) Appendix

Consolidated cash Flow Trend (100 million yen)

■ Cash flows from operating activities
 ■ Cash flows from investing activities
 ■ Cash flow from financial activities

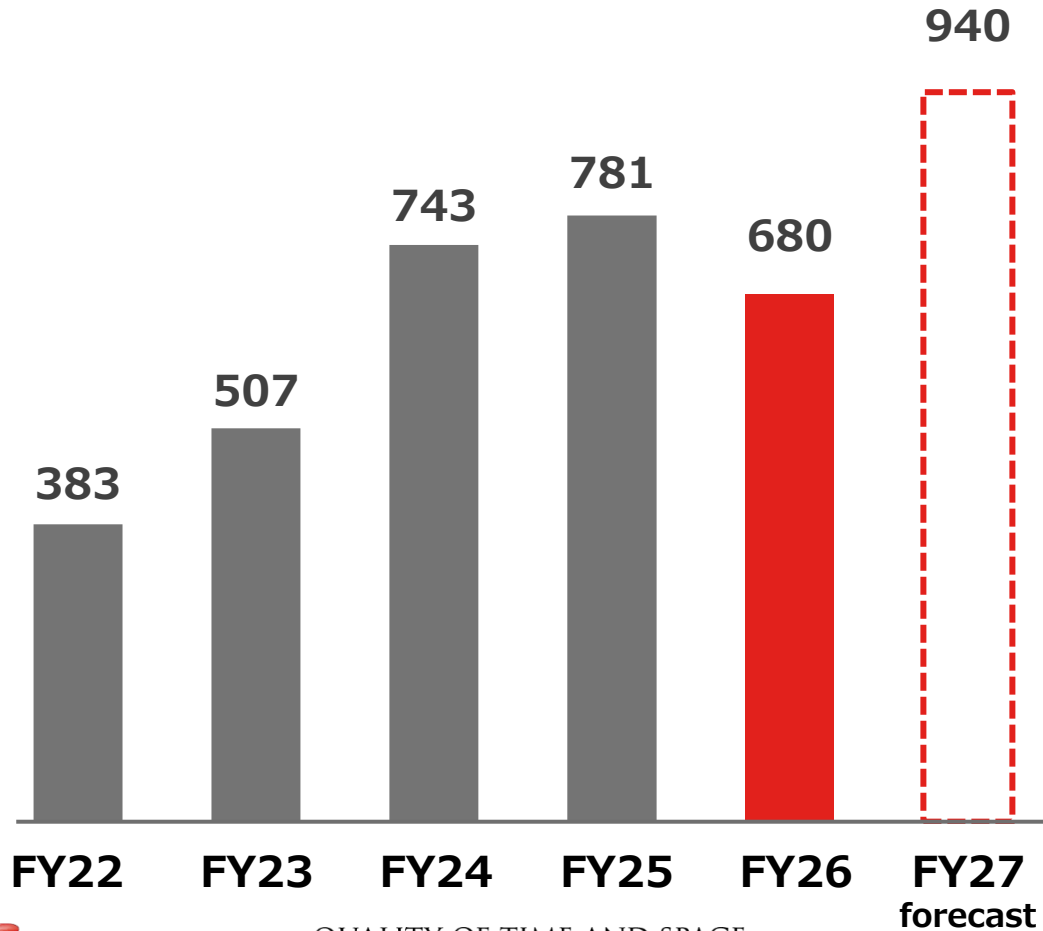
—●— Free Cash Flow



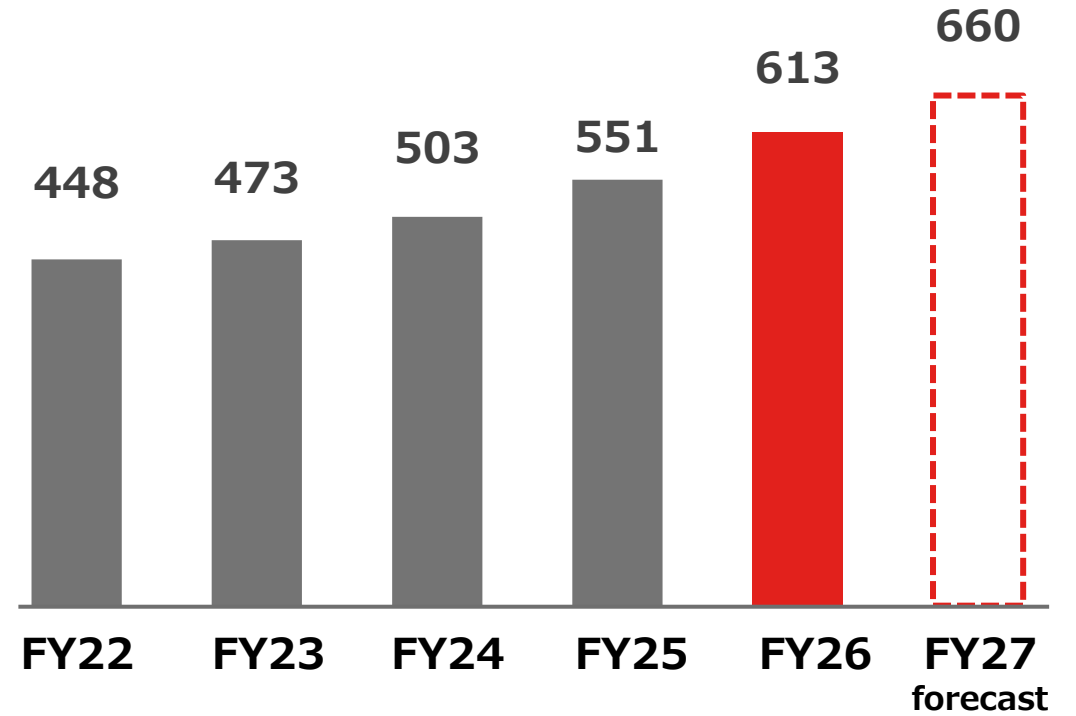
4-5) Appendix

Capital Expenditures · Research and Development Trends(100 million yen)

CAPEX



R&D



4-6) Appendix

Dividends Trends

		FY22 Actual	FY23 Actual	FY24 Actual	FY25 Actual	FY26 Actual	FY27 Forecast
Dividends	Interim	32 yen	35 yen	43 yen	43 yen	43 yen	43 yen
	Year-end	32 yen	35 yen	43 yen	43 yen	43 yen	43 yen
	Yearly	64 yen	70 yen	86 yen	86 yen	86 yen	86 yen
DOE		3.3%	3.3%	3.7%	3.4%	3.3%	3.1%
Dividend payout ratio		30.5%	89.1%	27.3%	91.8%	66.0%	32.0%

4-7) Appendix

Quarterly Trends (100 million yen, 10,000 units)

		FY25 Actual				FY26 Actual			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Global	Seat volume	200	198	216	206	203	207	210	201
	Revenue	4,880	4,601	4,985	5,075	4,796	4,925	5,339	5,308
	Operating profit	166	171	181	△96*	187	183	232	△62*
	Ratio	3.4%	3.7%	3.6%	△1.9%	3.9%	3.7%	4.3%	△1.2%
Japan	Seat volume	75	77	84	85	78	80	83	82
	Revenue	2,242	2,288	2,408	2,453	2,238	2,397	2,504	2,540
	Operating profit	9	27	55	9*	0	75	85	△110
	Ratio	0.4%	1.2%	2.3%	0.4%	0.0%	3.2%	3.4%	△4.4%
The Americas	Seat volume	37	31	33	35	40	37	34	31
	Revenue	1,381	1,026	1,112	1,370	1,351	1,291	1,393	1,387
	Operating profit	21	△25	△55	△201*	46	△34	△4	△106*
	Ratio	1.6%	△2.5%	△5.0%	△14.7%	3.4%	△2.6%	△0.3%	△7.7%

*incl. impairment losses

4-7) Appendix

Quarterly Trends (100 million yen, 10,000 units)

		FY25 Actual				FY26 Actual			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
China	Seat volume	30	33	41	29	31	32	34	28
	Revenue	530	595	690	518	482	497	623	556
	Operating profit	24	74	65	1*	41	38	37	29
	Ratio	4.6%	12.4%	9.5%	0.3%	8.6%	7.8%	6.0%	5.3%
Asia	Seat volume	38	40	38	38	37	41	39	41
	Revenue	693	706	756	705	700	741	782	798
	Operating profit	92	89	99	79	90	96	105	107
	Ratio	13.4%	12.7%	13.1%	11.3%	13.0%	13.0%	13.5%	13.5%
Europe & Africa	Seat volume	19	18	19	19	18	18	20	20
	Revenue	309	264	300	307	272	283	330	355
	Operating profit	17	4	17	15	8	6	8	14
	Ratio	5.8%	1.6%	5.8%	4.9%	3.1%	2.5%	2.5%	4.0%

*incl. impairment losses



<Disclaimer>

This report contains forecasts and expectations that relate to future plans and strategies in addition to the expected financial results of the Toyota Boshoku Corporation and the Toyota Boshoku group. Within are estimates based on assumptions and opinions that have been formed by the company from the information available at the time of writing.

They involve risks and uncertainties.

Accordingly, actual results may differ from the company's forecasts.